FINANCIAL STATEMENTS

Estrategias Inmobiliarias Trust (3-2-4241)

As of June 30, 2018, and December 31, 2017 With the Statutory Auditor's Report

ESTRATEGIAS INMOBILIARIAS TRUST (3-2-4241)

Financial Statements

As of June 30, 2018, and December 31, 2017

Index

Statutory Auditor's Report	1
Financial Statements	
Financial Position Statement	3
Income Statement	4
Special Equity's Statement of Changes	5
Cash Flow Statement	
Notes to the Financial Statements	7
Financial Statements' Certification	

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Statutory Auditor's Report

Fiduciaria Corficolombiana: Estrategias Inmobiliarias Trust (3-2-4241)

Financial Statements' Report

I have audited the enclosed Financial Statements of Estrategias Inmobiliarias Trust (3-2- 4241), which include the Financial Position Statement as of June 30, 2018 and the relevant income, comprehensive results, changes in equity, and cash flow statements for the six-months period ended on such date, and the summary of the material accounting policies and other explanatory notes.

Management's Responsibilities in Connection with the Financial Statements

Management is responsible for the Financial Statements' preparation and proper submission according to the Accounting and Financial Reporting Standards Accepted in Colombia (AFRS); the design, implementation, and maintenance of the relevant internal control for the Financial Statements' preparation and proper submission, so that they are free from any material errors, whether a s a result of fraud or error; the selection and application of the appropriate accounting policies; and the establishment of reasonable accounting estimations given the circumstances.

Auditor's Responsibility

My responsibility is to express an opinion on the aforementioned Financial Statements, based on my audit. I carried out my audit in accordance with the international auditing standards accepted in Colombia. This standards require me to comply with ethical requirements, plan, and carry out my audit so as to obtain a reasonable assurance on whether the Financial Statements are free from any material errors.

An audit includes developing procedures to obtain the audit evidence supporting the figures and disclosures under the Financial Statements. The procedures selected depend on the auditor's professional judgment, including the assessment of the risk of material errors in the Financial Statements. In the process of assessing these risks, the auditor considers the internal controls relevant for the Financial Statements' preparation and submission, in order to design auditing procedures appropriate under the circumstances. Likewise, the auditor includes an assessment of the accounting policies adopted and the material estimations made by the Management, as well as the Financial Statements' submission as a whole.

I believe that the auditing evidence obtained provides a reasonable basis for my opinion.

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Opinion

In my opinion, the enclosed Financial Statements, taken from the accounting records, reasonably present, in all of its important aspects, the Trust's financial position as of June 30, 2018, the results of its operations, and the cash flows for the six-months period ended on such date, in accordance with the Accounting and Financial Reporting Standards Accepted in Colombia.

Other Issues

The Financial Statements of the Estrategias Inmobiliarias Trust (3-2-4241) as of December 31, 2017, under the Accounting and Financial Reporting Standards Accepted in Colombia, which are part of the enclosed Financial Statements' comparative information, were audited by another Statutory Auditor appointed by Ernst & Young Audit S.A.S. Such Statutory Auditor expressed his/her opinion without reservations on February 9, 2018.

Other Legal and Regulatory Requirements

Based on the scope of my audit, I am not aware of any situations indicative of non-compliance by the Trust of the following obligations: 1) Keeping the minutes, shareholders registry, and accounting ledgers, in accordance with the law and the accounting techniques; 2) Carrying out its business in accordance with the Investor Assembly and Advisory Committee's decisions; and 3) Keeping the correspondence and accounts records. I issued the report corresponding to the requirements of article 1.2.1.2 of Decree 2420 of 2015 separately, on August 3, 2018.

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Gloria Patricia Ulloa Statutory Auditor
Professional License 84499-T
Designated by Ernst & Young Audit S. A.

S. TR-530

Bogotá D.C., Colombia August 3, 2018

ESTRATEGIAS INMOBILIARIAS TRUST (3-2-4241) MANAGED BY FIDUCIARIA CORFICOLOMBIANA S.A. Financial Position Statement

(In thousands of pesos)

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_	Notes	As of June, 2018	As of December, 2017
Assets Cash Investments at Fair Value with changes on	7	\$1,285,584	\$14,345,015
Investments at Fair Value with changes on the results	8	58,839,254	57,885,372
Accounts receivable, net Other Assets	9 10	17,867,864 1,132,06 <i>1</i>	19,173 ,131 960,648
Total Current Assets	10 _	79,124,769	92,364,166
Long term accounts receivable, net Investment Properties Property and equipment, net Other Assets long term Total non-current assets Total assets	9 11 12 10	20,642,571 4,627,083,762 528,838 7,035,775 4,655,290,946 \$4,734,415,715	609,416 5 735 ,225 4,492,642,503
Liabilities and Special Equity Liabilities Financial liabilities Accounts payable Deferred income Total current liabilities	13 14 15	29,527,814	\$721,429,700 51,957,281 3,975,598 777,362,579
Long term financial liabilities Accounts payable	13 14		287,389,319
Long term deterred income	15	,,	15,750,000
Total non-current liabilities		455,171,834	303,139,319
Total liabilities		1,205,876,264	1,080,501,89
Special Equity Contributions	16	2,370,164,922	2,466,410,85
Adjustments for first-time application of AFRS	16	282,813,857	282,813,85 ¹
Accumulated results Total Special Equity	16	3,528,539;451	755,280,063 3,504 ,504,771
Total liabilities and Special Equity		\$4,734,415,7 <u>1</u> 5	\$4,585,006,6 69

See the notes that are an integral part of the Financial Statements

José Andrés Gómez Alfonso Legal Representative Johanna Patricia Alomia Aguirre Public Accountant Professional License 117717 - T Gloria Patricia Ulloa Statutory Auditor Professional License 84499-T Appointed by Ernst & Young Audit S.A.S. TR-530 (See my report of August 3, 2018)

ESTRATEGIAS INMOBILIARIAS TRUST (3-2-4241) MANAGED BY FIDUCIARIA CORFICOLOMBIANA S.A. Income Statement

		(In thousands of pesos)			
	Note	between	For the period between July 1 and December 31, 2017		
Revenue from regular activities: Revenue from real estate use Appraisal of Investment Properties Other revenue Revenue from interest Total revenue from regular activities	17 18 19 20	\$177,999,128 127,243,115 10,370,341 702,838 316,315,422	\$167,572,765 182,018,493 8,923,821 814,130 359,329,209		
Expense from regular activities:					
Investment Properties' Negative appraisal	11	79,881,423	109,003,991		
Interest Commissions Other expenses Taxes Fees	21 22 23 24 25	32,993,137 27,323,746 27,132,922 25,250,714 3,452,871	56,505,274 26,909,883 28,901,437 5,803,492 3,677,941		
Total expenses for regular activities		196,034,813	230 802,018		
Profit of the year		120,280,609	128527,191		
Total comprehensive results		\$120.280.609	<u>\$128,527,191</u>		

See the notes that are an integral part of the Financial Statements

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Appointed by Ernst & Young Audit
S.A.S. TR-530
(See my report of August 3, 2018)

Special Equity's Statement of Changes

	Contribut ions in Cash	Contribut ions Par value	Contributi ons Placement Premium	Adjustme nts in first-time applicati on of AFRS	Accumul ated Results Prior Years	Profit of the Year	Total Special Equity
			(In the	ousands of p	esos)		
Balances as of June 2017							
Annual payment "foundati	\$1,000	\$638,771, 227	\$1,271,571 ,605	\$282,813 ,857	\$480,194 ,736	\$146,561, 825	\$2,819,914 ,250
on benefit" Centro	-	-	-	-	(3,689)	-	(3,689)
Rural Sofia Koppel de Pardo							
Accumul ated results prior years	-	-	-	-		-	
Restitutio n of Contributi ons	-	(50,931,7 46)	-	-	146,561, 825	(146,561, 825)	(50,931,74 6)
Issuance costs per tranche	-	(19,480,8 55)	-	-	-	-	(19,480,85 5)
Securitiz ation per tranche	-	134,077,9 55	-	-	-	-	626,479,62 0
Profit of the year	-	-	492,401,66 5	-	-	128,527,1 91	128,527,19 1
Balance s as of Decemb	1000	702,436,5 81	1,763,973, 270	282,813, 857	626,752, 872	128,527,1 91	3,504,504, 771

er 31, 2017 Accumul ated profit prior	-	-	-	-	128,527, 191	(128,527, 191)	-
years Restitutio n of Contributi ons	-	(96,245,9 29)	-	-	-	-	(96,245,92 9)
Profit of the year	-		-	-	-	120,280,6 09	120,280,60
Balance s as of June 30, 2018	\$1,000	\$606,190,6 52	\$1,763,973, 270	\$282,813,8 57	\$755,280,0 63	\$120,280,6 09	\$3,528,539 451

See the notes that are an integral part of the Financial Statements

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(See my report of August 3, 2018)

Cash Flow Statement

	Note	For the period between January 1 and June 30, 2018	For the period between July 1 and December 31,2017
Operation Activities	(In	thousands of	pesos)
Operation Activities: Profit of the year		\$120,280,60 9	\$128,527,1 91
Adjustments to reconcile the year's profit with net cash flows: Appreciation Investment Properties, net	11	(47,361,692)	(73,014,502)
Returns from fiduciary mandate agreements Depreciation	20 23	(595,894)	(680,894) 5,322
Retirement of property and equipment Depreciation in Joint Operations Impairment of accounts receivable	12 23 23	73,173 7,405 1,960,938	6,036 2,059,593
Impairment of accounts receivable Joint Operations Refund reserve for accounts receivable	23 19	415,067 (112,253)	434,524 (285,051)
Amortization of deferred income Adjustments to work capital:	15	(1,399,011)	(2,833,771)
Decrease (increase) accounts receivable Increase other assets Decrease accounts payable	9 10 14	133,493 (1,471,969) (9,473,762)	(2,276,378) (4,537,595) (8,260,259)
Cash net of Cash reserved in operation activities Investment activities		62,456,104	39,144,216
Increase (decrease)of investments Acquisition of investment property (real estate)	8 11	(357,988) (25,760,402)	4,409,222 (292,703,18 0)
Increase investment property (advance payments and constructions)	11	(89,398,355)	
Semester withdrawals Acquisition of property and equipment Net flow of Cash used in investment activities	11 12	(115,516,74	23,170 (583,032) (319,493,04
		(115,516,74	(319,493,04
Financing activities Capital in securitization (restitution of Contributions)	16	(96,245,929)	(50,931,746
Capital in securitization (issuance costs) Capital in securitization - (ninth and tenth tranches' issuance)	16 16		(19,480,855) 626,479,620
Increase (decrease) Financial liabilities, net	13	136,247,139	(264,364,074
Profit distribution Net cash flows reserved for financing activities	16	40,001,210	(3,689) 291,699,256

Cash Flow Statement

Net decrease (increase) of cash Cash at the beginning of period Cash at the end of period (13,059,431) 11,350,425 14,345,015 2,994,590 \$1,285,584 \$14,345,015

See the notes that are an integral part of the Financial Statements

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S.A.S. TR-530
(See my report of August 3, 2018)

Notes to Financial Statements

As of June 30, 2018, and December 31, 2017 (In thousands of pesos)

1. Reporting Entity

Estrategias Inmobiliarias Trust (hereinafter "the Trust"), was created through private document of February 2, 2006, is domiciled in the city of Bogota at Carrera 13 # 26-45, and shall be effective until October 7, 2107. The parties involved are:

Inversiones y Estrategias Corporativas S.A.S. (formerly Estrategias Corporativas S.A.S.)

Trustor

Fiduciaria Corficolombiana

Trustee

S. A. Los Investors

First beneficiary

Centro Rural Sofia Koppel de Pardo It is also beneficiary for an amount equivalent to five (5) annual current monthly legal minimum wages "Foundation Benefit"). Centro Rural Sofia Koppel de Pardo will be the beneficiary of any amount remaining in the Trust upon its liquidation, after the relevant payments to Investors the and the Trustor.

The purpose of the Trust is the transfer of the Trust Assets to the Trustee, through an irrevocable business trust, to:

- (a) Carry out an equity securities issuance program in the secondary market, for a global ceiling of up to five billion pesos (\$5,000,000,000) under the Trust.
- (b) Destine the amounts of money collected by the Trustee from the securities' placement, solely for the acquisition of real estate assets.

Once the placement of the tranches has been carried out, the Trustee, acting as spokesperson for the Trust, shall enter into and execute the relevant real estate purchase and sale agreements, within the fifteen (15) business days following the placement of the relevant tranche, and shall comply with the obligations thereunder, mainly, the payment of the real estate assets' price.

Whenever appropriate, the Trustee, acting as spokesperson for the Trust, shall

execute lease agreements with the real estate assets' tenants or whoever the FATEGATEGEAGNUM PRINCIPATION OF THE PRINCIPATION

Notes to Financial Statements

Notes to Financial Statements

1. Reporting Entity (Cont'd)

The following amendments modified the Business Trust Agreement:

Amendment No. 1: (executed on December 14, 2006)

- Modified Section 1 Assets under Trust.
- Deleted the sentence "and its contractual position in the promise of sale and purchase agreements provided for in annex 1 to the contract", clause 3.1. and replaced it with the Originator: Estrategias Corporativas S.A., which contributes \$1,000 pesos to the Trust.
- Deleted the sentence "assigned by the trustor to the Trust on the agreement's date of execution", of subsection (b) clause 5.2 and replaced it with "the Trust shall consist of the following assets: (b) The rights and obligations derived from the real estate assets' promise of sale and purchase agreements provided for in Annex 1 to the agreement".
- Deleted paragraph (a) of clause 5.3, clause 5.4 and paragraph (a) of clause 23.3 of the Trust Agreement.

Amendment No. 2: (executed on March 3, 2008)

• Modified point 2 of paragraph 22 "Trustee's Remuneration", which shall remain as follows: "A monthly commission of 15.2 current legal minimum wages payable month in arrears"

Amendment No. 3: (executed on June 1, 2009), modified the following articles of the Trust Agreement:

- Section 1 Definition of "Investors" first clause;
- Section 1 Definition of "Primary market";
- Clause 3.7 Investors
- Clause 4.1 (b) (ii).
- Clause 21.2: Obligations of investors, paragraph (c)

Notes to Financial Statements

- Clause 22: Trustee's Remuneration
- Clause 4.1. (a), 4.2, 5.2, 10.1 (e) and 20.5.

Amendment No. 4: (executed on July 16, 2010), modified the following articles of the Trust Agreement:

• Clause 4.1 (a). - Carry out a Program for the Issuance of equity securities in the Primary market for a global ceiling of up to one billion pesos (\$1,000,000,000), charged to the Trust.

Notes to Financial Statements

1. Reporting Entity (Cont'd)

Amendment No. 4: (executed on July 16, 2010), modified the following articles of the Trust Agreement: (Cont'd)

• Clause 20.1. -Amount- The issuance program has a global ceiling of up to one billion pesos (\$1,000,000,000) Colombian legal tender, which may be extended prior to the relevant authorizations.

Amendment No. 5: (executed on October 6, 2010), modified the following articles of the Trust Agreement:

- Paragraph 15.5 (b) of clause 15 of the Trust Agreement shall remain as follows:
 "To ensure the tenants diversification and, thus, reduce the credit risk, the Trust will have the following portfolio exposure limits: The average consolidated value of the assets leased to a tenant and its related companies may not exceed forty percent (40%) of the Trust's real estate assets value in the calendar year".
- Paragraph 15.7 of clause 15 of the Trust Agreement will be as follows: To ensure diversification by Assets and geographies with the objective of reducing market risk, the Trust will have the following exposure limits for its Portfolio: Exposure to each of the different classes of real estate Assets identified in the clause
- Paragraph 15.1 (a) may not exceed seventy percent (70%) of the value of the Real Estate Assets under the Trust or the annual income thereof. (...)

Amendment No. 6: (executed on September 30, 2011), modified the following articles of the Trust Agreement:

- Modified the definitions in clause 1: "free placement, preemption rights, first round, second round" and included the definitions of "payment in kind, determined person, first round without payment in kind, first round with payment in kind, second round without payment in kind, second round with payment in kind, third round".
- Modified in its entirety paragraph 13.7 of clause 13.
- Supplemented clause 15, paragraphs 15.10, 15.10.1 risks associated with payment in kind, 15.10.1.1 transfer of property rights, 15.10.1.2 breach of promises of purchase and sale, 15.10.1.3 unlocking of securities.
- Modified in its entirety paragraph 20.10 of clause 20 of the Trust Agreement
- Paragraph 20.14 was included in clause 20

Notes to Financial Statements

Amendment No. 7: (executed on October 10, 2012), modified the following articles of the Trust Agreement:

 The following definitions in clause 1 of the Trust Agreement were modified and replaced with the following text: "Free placement", "Preemption rights", and "Cash Flow". Additionally, the following definitions were added: "Bolsa de Valores de Colombia or BVC"," Lease Fee"," Parking spaces lease fees", "Capital invested", "Sponsorships", "Parking service", "Entry premiums" and "Monthly concession amounts".

Notes to Financial Statements

1. Reporting Entity (Cont'd)

Amendment No. 7: (Executed on October 10, 2012), modified the following articles of the Trust Agreement: (Cont'd)

Paragraph 5.2 of clause 5, paragraph 13.4 of clause 13, paragraph 14.1 of clause 14, paragraph 14.2 of clause 14, paragraph 15.1 of clause 15, paragraph 15.10 of clause 15 was amended in its entirety, paragraph 17.1 of clause 17, paragraph 10 of clause 20, paragraph 12 of clause 20, paragraph 14 of clause 20 and clause 22 "Trustee's Remuneration".

Amendment No. 8: (Executed on September 16, 2013), modified the following articles of the Trust Agreement:

- Modified clause 1 regarding the definition of "Financial Indebtedness", "Short Term Financial Indebtedness" and "Long Term Financial Indebtedness".
- Modified paragraph 7.2 of clause 7: 7.2, paragraph (b), paragraph 15.7 of clause 15 and paragraph 19.2 of clause 19.

Amendment No. 9: (Executed on December 6, 2013), modified clause 4.1 and clause 20.1. of the Trust Agreement.

Amendment No. 10: (Executed on July 29, 2014), modified the following articles of the Trust Agreement:

- Modified the definition of "credit risk" in clause 1.
- Deleted the 10 Securities minimum investment under paragraph 20.5 of clause 20, the reference to the minimum investment in paragraph 20.5 and paragraph 20.10 of clause 20, and the reference to the minimum investment in paragraph 20.5 and paragraph 20.14 of clause 20.
- Modified paragraph 15.6 of clause 15.

Amendment No. 11 (Executed on September 6, 2016), modified paragraph 4.1 paragraph (a) of clause 4 and paragraph 20.1 of clause 20 of the Trust Agreement.

Amendment No. 12 (Executed on September 9, 2016), modified the following clauses of the Trust Agreement:

Modified the definitions in clause 1 of: "Commercial Appraisal, Colombian Stock

Notes to Financial Statements

Exchange, EBITDA, Operational Cash Flow, Operational Expenses, and Trust Profits. Additionally, the definitions of "Issuance, Distributable Cash Flow, Net Flow of New Tranches Issues, Trust's Distributed Profits, and Trust's Retained Profits", were incorporated and the definition of "Distributable Returns" was deleted.

Notes to Financial Statements

1. Reporting Entity (Cont'd)

Amendment No. 12 (Executed on September 9, 2016), modified the following clauses of the Trust Agreement: (Cont'd)

 Incorporated the terms Issuance, Expenses, and Distributable Cash Flow, in the following clauses of the Trust Agreement:

Issuance: (i) Clause 1 Definitions: Securitized Assets, Tranches and Value of the Trust for subsequent issues; (ii) Clause 15 paragraph 15.10 paragraphs 1 and 2; (iii) Clause 17 paragraph 17.3 paragraph 1 paragraphs e and f; (iv) Clause 20 paragraph 20.12 paragraph f; (v) Clause 20 paragraph 20.14 paragraphs 2 and 3; (vi) Clause 20 paragraph 20.3 paragraphs 11, 12 and 13; (vii) Clause 21 paragraph 2; (viii) Clause 26 paragraph 26.7.

Expenses: (i) Definitions: Trust Profits; (ii) paragraph (c) of paragraph 2 of clause 5; (iii) paragraph (y) of paragraph 1 of clause 10; (iv) paragraph (vi) of paragraph (a) of! paragraph 1 of clause 12; (v) paragraph 1 of clause 16.1, and (vi) paragraph (b) of clause 18.

Distributable Cash Flows: (i) General Information of the Offering; (ii) Paragraph (iii) of paragraph (b) of paragraph 1 of clause 4; (iv) paragraph (n) of paragraph 1 of clause 10; (v) Paragraphs 2 and 4 of clause 15; (vi) Paragraph 3 of clause 16; (vii) paragraph (f) of clause 18 and (viii) Paragraphs 12 and 13 of clause 20.

- Modified paragraph 4.2 of clause 4.
- Modified, wherever applicable in paragraph 20.10 of clause 20: First Round Without Payment in Kind. -Preemption Right. The assignment of Preemption Rights will be carried out as stated in the public offering's notice, which may be: 1. Through the Trustee, with the requirements established in the public offering's notice; or 2. Through the Direct Depositor of the Securities (i) by means of the transactional systems of the BVC, for an entire number of Preemption Rights or fractions of the Preemption Rights, in accordance with the operation procedure established in the normative gazette that the BVC issues for the effect; and (ii) through the OTC market, only for fractions of the Preemption Rights.
- Modified paragraph 20.12 of clause 20.
- Supplemented subparagraph b of paragraph 1 of clause 15 as follows: the Trust may only invest in the following assets (the "Permitted Investments"): (b) Other Assets: 1. Trust Rights: Trust rights whose underlying assets are real estate

Notes to Financial Statements

assets. As a step prior to the trust rights acquisition by the Trust, the Manager must carry out a due diligence process on the underlying real estate asset and the business trust agreement under which the trust rights originated and define the applicable accounting policies in order to specify their presentation and treatment of the interest percentage acquired in the relevant Trust, within the Trust's Financial Statements.

• Supplemented paragraph 3 of clause 11. "Powers of the Advisory Committee".

Notes to Financial Statements

1. Reporting Entity (Cont'd)

Amendment No. 12 (Executed on September 9, 2016016), modified the following clauses of the Trust Agreement: (Cont'd)

- Modified paragraph (d) of paragraph 17.1 and paragraphs (l) and (u) of paragraph 17.2 of clause 17.
- Modified clause 16, paragraphs 19.3, 19.4 and 19.6, paragraph (t) of paragraph 10.1 of clause 10 and paragraph (d) del paragraph 23.3 of clause 23.

1.1. Conformation of the Trust

1.1.1. Securitized Assets

The Trust may securitize the commercial use real estate assets and shall consist of the following assets:

- (a) The amount of one million pesos legal tender (\$1,000) contributed by the Trustor on the Contract's date of execution.
- (b) The rights and obligations derived from the agreements for the purchase and sale of real estate assets, assigned by the trustor.
- (c) The amounts of money obtained from the placement of the securities in the primary market. Such amounts will be transitorily in the Trust.
- (d) The Permitted Investments acquired by the Trust.
- (e) The lease fees agreed to in the lease agreements and/or monthly concession amounts agreed to in the concession contracts of the Trust's Assets, the collection of lease fees for parking spaces, provision of parking services, entry premiums, sponsorships.
- (f) The profit or loss in the disposal of the assets.
- (g) The yields, interest, or any other type of income generated from the assets making up the Trust.
- (h) The appreciation or depreciation of the assets making up the Trust.

Notes to Financial Statements

- (i) The compensations that the Trust receives for insurance; and
- (j) The other monetary resources that, according to the Trust Agreement's purpose, may enter the Trust.

1.1.2. Trust's Investment Policy

The Trust seeks to create a diversified portfolio of real estate assets (the "Portfolio") offering low volatility flows. The composition of this portfolio will be dynamic, depending on the opportunities identified in the market, in order to maximize the investors' returns while maintaining a moderate risk profile.

Notes to Financial Statements

1.1.2. Trust's Investment Policy (Cont'd)

The Trust will seek a moderate risk profile by investing in assets, such as the permitted investments, with a reasonably high capacity to maintain the capital invested.

The investment policy guidelines are guidelines for the management of the Trust. If the portfolio fails to comply with these guidelines at any given moment, the Advisory Committee shall adopt the relevant measures to adjust the portfolio to the investment policy, provided that the circumstances existing at that time point to the convenience of carrying out the adjustment and such adjustments are possible.

1.1.3. Permitted Investments

The Trust may invest in the following Assets:

(a) Real Estate Assets:

The Trust may invest in commercial use real estate assets, as authorized by the Advisory Committee, with an attractive potential for income generation and/or appreciation due to their location, access routes, safety, finishings, functionality, and tenants.

(b) Other Assets:

Trust Rights: The trust rights whose underlying assets are real estate. As a step prior to the acquisition of trust rights by the Trust, the manager must carry out a due diligence process on both the underlying real estate asset and the business trust agreement originating the trust rights.

The liquidity surplus and resources of the operation fund and repurchase fund may be invested in financial assets and hedging instruments.

Placement of Tranches

In December 2017, the tenth tranche of Estrategias Inmobiliarias Trust "TEI's" was issued for \$626,479,620, with a par value per security of \$2,133 and a subscription price of \$9,965, generating a placement premium of \$492,401,665.

As of June, 2018, the Trust has placed the following tranches in the market:

Tranch e	Number of Securities	Par Value		Placement Value		Premium
First	\$21,521	\$5,000	\$107,605,0	\$5,000	\$107,605,0	\$-

Notes to Financial Statements

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Second	23,405	4,960	116,088,80	5,450	127,557,25	11,468,450
Third	33,311	4,586	152,764,24	6,150	204,862,65	52,098,404
Fourth	21,666	3,971	86,027,020	7,160	155.128,56	69,101,540
Fifth	22,023	3,707	81,637,499	7,840	172,660,32	91,022,821

Notes to Financial Statements

1.1.3. Permitted investments (Cont'd)

Placement of Tranches (Cont'd)

Tranche	Number of	Par	Placement	Premiu	Tranche	Number of
	Securities	Value	Value	m		Securities
Fifth	808	3,707	2,995,191	7,840	6,334,720	3,339,529
Sixth	26,040	3,276	85,306,545	7,970	207,538,800	122,232,255
Seventh	29,084	2,915	84,787,044	8,660	251,867,440	167,080,396
Eighth	48,735	2,566	125,047,480	8,960	436,665,600	311,618,120
Ninth	64 ,188	2,308	148,135,955	9,400	603,367,200	455,231,245
Tenth	62 ,868	2,133	134,077,955	9,965	626,479,620	492,401,665
Total	353,649	-	1,124	-	2,900,067,16	1,775,594,42
			,472,735		0	5

Each month, the accounts are delivered to the Trustor. The last accounting report's cutoff date was June, 2018. The Trust is active as of June 30, 2018.

2. Material Accounting Policies

2.1. Bases for Preparation

The Trust prepares its individual Financial Statements in accordance with the Accounting and Financial Reporting Standards Accepted in Colombia (AFRS), included in Decree 2420 of 2015, as amended by Decrees 2496 of 2015 and 2131 of 2016. These Accounting and Financial Reporting Standards correspond to the International Accounting and Financial Reporting Standards (IFRS) included in the "Red Book Version 2015" published by the International Accounting Standards Board (IASB).

Application of such international standards in Colombia is subject to certain exceptions established by the regulator and included in Decree 2420 of 2015 and its modifications. These exceptions are the following:

Exceptions applicable to banking establishments, financial corporations, financing companies, financial credit unions, top-graded credit union organizations and insurance entities: the exceptions contained in Title 4, Chapter 1 of Decree 2420 of 2015 must be taken into account in the preparation of separate/individual financial statements of this type of companies with securities registered with the *Registro Nacional de Valores y Emisores* [Securities and Issuers National Registry] – RNVE (by its acronym in Spanish); and in the preparation of consolidated and

Notes to Financial Statements

separate/individual Financial Statements of these companies with no securities registered with the RNVE.

Title 4, Chapter 2 of Decree 2420 of 2015, contains exceptions for those financial sector entities proposed by the Financial Superintendency of Colombia (SFC). These exceptions refer to the classification and appraisal of investments, in connection with which the Basic Financial and Accounting Circular of the SFC will continue to apply, instead

of the AFRS

Notes to Financial Statements

2.1. Bases for Preparation (Cont'd)

 Instructions included in the financial information with supervisory purposes sole catalog, applicable to companies monitored by the Financial Superintendency of Colombia belonging to Group 1 or recipients of Resolution 743 of 2013, issued by the National General Accountancy.

The sole catalog, issued by the Financial Superintendency of Colombia (SFC), includes instructions related to reclassifications that, in some cases, are not consistent with those required by the Accounting and Financial Reporting Standards.

This catalog must be applied by the companies supervised by the SFC, as well as for those preparing financial information subject to the competence of the General Accounting Office of the Nation (CGN), in accordance with the powers granted to the SFC pursuant to article 5 of Resolution 743 of 2013.

Individual Financial Statements have been prepared based on historical costs, except for the Investment Properties and Financial Instruments which are measured at fair value.

2.1.1. Functional Currency and Presentation Currency

The Financial Statements are presented in Colombian pesos, which is the functional currency of the Trust and the currency of presentation. All information is presented in thousands of pesos and has been rounded to the nearest thousand unit (COP \$000) unless indicated otherwise.

2.2. Participations in Joint Agreements

Joint agreements are those where joint control exists, as established under contracts requiring a unanimous consent for decisions related to activities that materially affect the yields under the agreement. In the case of the Trust, joint agreements have been classified as Joint Operations.

Joint Operation

Corresponds to the joint agreement where the Trust is entitled to the assets and obligations with respect to the liabilities related to the contract and accounts each asset, liability, and transaction, including those maintained or incurred in jointly in connection thereof

Notes to Financial Statements

As of June 30, 2018, the Trust has the following interests in the Joint Operations detailed below:

Notes to Financial Statements

2.2. Interests in Joint Agreements

Joint Operation (Cont'd)

Joint Operation	Estrategias Inmobiliarias Trust	Other Trustors	Main Domicile Where the Activities are Pursued	Date of Commencement of Operations
Jardín Plaza Shopping Center 2101 Trust	49%	51%	Jardin Plaza Shopping Center (Carrera 98 #16-200 Cali, Valle del Cauca)	November twenty-three (23) of two thousand seven (2007)
Plaza Central Operation Trust	77%	23%	Plaza Central Shopping Center (Cra. 65 #11-50, Bogota D.C.)	November eighteen (18) of two thousand sixteen (2016).
City U Operation Trust	50%	50%	Ciudadela Universitaria City U (Calle 19 # 2 A 10, Bogota D.C.)	February twenty- eight (28) of two thousand seventeen (2017)
Nuestro Montería Operation Trust	70.294%	29.706%	Nuestro Shopping Center (Tv. 29 #29- 69, Monteria, Córdoba)	October ten (10) of two thousand seventeen (2017)
Ideo Cali Operation Trust	60%	40%	Idea Cali Shopping Center (Cra. 1 # 62-80, Cali, Valle del Cauca)	August thirty-one (31) of two thousand seventeen (2017)

The Joint Operations' effect, as of June 30, 2018, is detailed below:

	As of June 30, 2018	As of December 31, 2017
Joint Operation Jardin Plaza Assets Liabilities Income Expenses	\$175,583,625 26,816,567 14,923,320 6,250,640	\$348,397,779 44,693,689 27,104,160 12,679,246
Joint Operation Plaza Central Assets Liabilities Income	\$23,580,704 14,812,594 18,080,805	\$25,108,992 4,075,204 22,709,699

Notes to Financial Statements

Expenses **12,726,531** 12,885,978

Notes to Financial Statements

2.2. Interests in Joint Agreements (Cont'd)

The Joint Operations results, as of June 30, 2018, are detailed below: (Cont'd)

	As of June 30, 2018	As of December 31, 2017
Joint Operation City U Assets Liabilities Income Expenses	\$1,605,066 155,903 3,553,288 2,444,651	\$3,351,309 520,317 5,864,493 4,972,172
Joint Operation Nuestro Monteria Assets Liabilities Income Expenses	\$2,333,362 1,649,535 2,171,960 398,991	\$1,683,750 295,897 1,674, 778 287,926
Joint Operation Ideo Cali Assets Liabilities Income Expenses	\$1,653,508 280,106 2,137,458 1,176,759	\$1,397,808 226,385 2,385,271 1,213,848

As of June 30, 2018, the Trust has recorded all of its commitments under the Joint Operations in its Financial Statements; also, there is no knowledge that the Joint Operations are subject to any legal proceedings leading to contingent liabilities or reserves.

2.3 Financial Instruments

2.3.1 Financial Assets

Recordal, initial measurement, and classification

Financial assets are recorded initially at fair value; in the case of financial asset not recorded at fair value with changes in the results, the transaction costs directly attributable to the financial asset's acquisition are added.

a) Investments

Following External Circular 034 of 2014, issued by the Financial Superintendency of

Notes to Financial Statements

Colombia and included in Basic Accounting Circular 100 of 1995, Chapter I, the Trustee's Management has classified its investments in fair value investments through profit or loss - equity instruments, in accordance with the Trust Agreement:

Notes to Financial Statements

2.3.1 Financial Assets (Cont'd)

a) Investments (Cont'd)

The fundamental objective of the investments appraisal is the financial instruments' account recording and disclosure at fair value.

In any case, the fair value's determination must comply, at least, with the following criteria:

Objectivity: The determination of a security or certificate's fair value must be based on technical and professional criteria that recognize the effects derived from changes in the behavior of all the variables that may affect such price.

Transparency and representation: A security or certificate's fair value must be determined in order to disclose a true, neutral, verifiable, and representative economic result of the rights incorporated in the relevant security or certificate.

Evaluation and permanent analysis: The fair value attributed to a security or certificate must be based on the permanent assessment and analysis of the market conditions and those of the relevant issuers. Variations of such conditions must be reflected in changes in the previously assigned price, with the periodicity established for the investments appraisal determined in the rules.

Professionalism: The security or certificate's fair value determination must be based on the conclusions drawn from the analysis and studies would be carried out by a prudent and diligent expert, aimed at the search, obtainment, knowledge, and evaluation of all the available relevant information, so that the price determined reflects the resources that would be reasonably received from its sale.

The way in which the different types of investment that the Trust owns are classified, appraised, and accounted for is indicated below.

Classification	Term	Characteristic s	Investments' Appraisal	Accounting
Tradable equity securities - investments at fair value with changes in results - equity instruments	Short term	Investment in collective investment funds, in order to obtain returns.	Interests in Collective Investment Funds are appraised considering the unit value calculated by	The difference between the current market value and the immediately previous one is recorded as a higher or

Notes to Financial Statements

the lower Management investment Company value and its on the day counterpart immediately affects results of the before the appraisal date. period. procedure performed

daily.

the

This

is

Notes to Financial Statements

2.4 Cash

The Cash is made up of the cash balances and bank accounts used by the Trust to manage its short-term commitments.

The amount available will reflect the bank balances, where the reconciliation entries will be recorded according to the economic fact generating them and should the reconciliation entry implies a loss (non-recoverable item) it shall be recognized in the Financial Statements as an expense; likewise, Fiduciaria Corficolombiana will assume the reconciliation entries of the Trust, where operational errors have taken place in connection with the company's management, notwithstanding the administrative tasks for their recovery.

The restricted cash will be revealed at the time it is presented and will not be part of the Cash Flow Statement.

The Trust presents the Cash Flow Statement using the indirect method.

2.5. Accounts Receivable

Accounts receivable originate from leases, advance payments of contracts and suppliers, mandate contracts, Joint Operations and others. The Trust recognizes receivable accounts initially at fair value, on the date they originate, after their initial recognition they continue at their cost, which corresponds to the value of the transaction agreed with the counterparty, and if they are long term and have a financing component are appraised at amortized cost using the effective interest rate method

The effective interest rate is a method that allows calculating the amortized cost of financial assets over the financing period: This method consists in discounting the future value of the financial asset with the benchmark market rate for receivable accounts of similar characteristics (amount, place) on the start date of the operation.

2.5.1. Impairment

The Entity shall evaluate at the end of each period reported, the credit losses expected for its financial assets or group of financial assets, measured at amortized cost or fair value with changes in results or Other Comprehensive Results. For this, the Entity must measure the amount of the loss as the difference between the book value of the asset and the present value of the estimated future cash flows,

Notes to Financial Statements

discounted with the financial asset's original effective interest rate, that is, the effective interest calculated at the initial recordal time, affected by the expected losses estimated on reasonable bases. To record the loss due to impairment, the associated asset's book value must be reduced and the loss recorded in the results.

The simplified approach, proposed by AFRS 9, is used to evaluate the historical recovery behavior of accounts receivable originating in the normal course of business, as they are considered short-term financial assets with contractual terms not exceeding twelve (12) months. Based on this analysis, an estimate of the accounts receivable's expected loss is made.

Notes to Financial Statements

2.5.1. Impairment (Cont'd)

This approach is based on the determination of a credit loss rate, which allows separating the changes in the risk as a result of a non-compliance of the changes in other expected credit loss inducers; and considers the following when carrying out the evaluation:

- a) the change in the risk of a non-compliance occurring as of the initial recording;
- b) the financial instrument's expected life; and
- c) the reasonable and supportable information, easily available or at a reasonable cost, that may affect the credit risk.

The expected loss's estimation method is based on the Roll-rate analysis, using Markov chains, which use historical data to calculate migration percentages between consecutive age bands and calculates with them the impairment likelihood and the loss rate (loss given the impairment).

The likelihood of impairment corresponds to a 100% value for the portfolio segment (and all the oldest portfolio age bands) with a migration to the next portfolio age band exceeding 50%. That is, the one that is more likely to continue to impair instead of recovering. For portfolio age bands prior to the impairment, the impairment likelihood will be estimated as the production of the migration rates up to the first impairment band, as shown by the following formula:

$$PD = \prod_{i=1}^{n} a_i$$

Because a 100% loss rate (loss resulting from the impairment) is assigned to the age band exceeding 360 days, the loss rate of the age bands showing impairment shall be calculated as the migration rate from the analyzed band to the band exceeding 360 days, as shown by the following formula:

$$TP = \prod_{i=1}^{n} ai$$

For the age bands prior to the first impairment age, a loss rate (loss resulting from impairment) equal to the first impairment age is assigned.

Estrategias Inmobiliarias Trust's Other Assets portfolio was the most representative

Notes to Financial Statements

portfolio and the calculation of the expected loss is shown below:

Notes to Financial Statements

2.5.1. Impairment (Cont'd)

Age	Likelihood of Impairment	Loss Resulting From Impairment	Expected Loss (Percentage)
1 to 90	18.31%	32.24%	6.41%
91 to 180	100%	32.24%	34.50%
181 to 270	100%	57.42%	58.37%
271 to 360	100%	91.77%	90.72%
Over 360	100%	100.00%	100%

Advance Payments Real Estate Assets Manager (Pei Asset Management S.A.S.)

The Trust disburses advance payments to Pei Asset Management as a structuring fee for the acquisition of the real estate. Such advance payments show no impairment signs and are recorded by the Trust as issuance costs, considering that they are legalized upon the real estate's securitization.

These advance payments may have a term of up to 3 years and are not deemed impaired, because they will be legalized.

2.5.2 Decrease in Assets

A financial asset (or, if applicable, part of a financial asset or a group of similar financial assets) is written-off when:

- The contractual rights on the cash flows of the asset expire;
- The contractual rights on the cash flows of the asset are transferred or an obligation to pay all the cash flows to a third party without any significant delay arises, through a transfer agreement;
- The values recorded as taxes and withholdings and in charge of PEI's investors (the "Investors") must be discounted therefrom when the payment of the distributable cash flow is made, twice a year, according to the periodicity established in PEI's placement prospectus;
- If upon the closing of a fiscal and accounting period there are balances receivable from investors no longer linked to PEI in such capacity, such Balances shall be assessed by the real estate manager in order to determine whether they should be definitively written-off;

Notes to Financial Statements

 Authorization for the write-off of this debt portfolio is delivered to the Management Agent with instructions, signed by the real estate manager's authorized persons, to record the relevant accounting entry in PEI's accounts;

Notes to Financial Statements

2.5.2. Decrease in Assets (Cont'd)

The Advisory Committee is the body in charge of approving the real estate manager's proposals in connection with the assessed debt portfolio. These proposals must comply with the characteristics required for a write-off (credit losses).

2.6. Property and Equipment

Recognition and measurement

Equipment entries are measured at cost less the accumulated depreciation and losses resulting from wear and tear.

The cost of replacing parts of an equipment is capitalized, if it is likely for future economic benefits to be received and its cost may be measured reliably. The carrying amount of the replaced part is written-off. The equipment's daily maintenance costs are entered in the results once they are incurred in.

Depreciation

Depreciation is recorded in the results based on the linear depreciation method on the cost of acquisition less the residual value and estimated useful lives of each item of equipment and those estimated by the guarantor for the properties. Leased assets (machinery and equipment) are depreciated in the shortest period between the lease and their useful lives, unless it is reasonably certain that their ownership will be obtained at the end of the term of the lease.

Depreciation is charged to the results and calculated based on the following useful lives:

Type of Asset	Useful Life
Machinery and equipment	43 months
Furniture and appliances in Joint Operations	5 to 10 years
Office building in Joint Operations	68 years

The depreciation methods, useful lives, and residual values are reviewed in each exercise and adjusted if necessary. As of June 30, 2018, it was not necessary to adjust the useful lives and residual values.

2.6. Investment Properties

Investment properties are real estate assets held for the obtainment of lease fees, investment capital appreciation, or both, instead of using the properties for ones' own

Notes to Financial Statements

purposes. This real estate is not for sale in the ordinary course business, use for the production or supply of goods or services, or administrative purposes. Likewise, it includes the real estate under construction or improved for future use as investment property. Investment Properties are initially measured at cost until the construction is completed and subsequently, at fair value, with changes in results.

The cost includes those expenses directly attributable to the acquisition of investment property, cost of assets built by the Trust, including the materials and direct labor's cost, any other cost directly attributable to the process of making the asset able to operate for the intended use, and costs for capitalizable loans.

Notes to Financial Statements

2.7. Investment Properties (Cont'd)

The fair value model was adopted for Investment Properties and is applied based on a commercial appraisal under the future flows methodology, which is performed annually by a specialized expert and appraised daily taking as reference the Consumer Price Index (CPI) accumulated during 12 months.

It is calculated with this metric, given that the income and expenses associated with the real estate, mostly increase based on the CPI, which impacts the real estate's flows and, therefore, allows the updated appraisal.

2.8. Leased Assets

This are the financial leases received, where the Trust substantially bears all the ownerships' risks and benefits. In the initial entry, the leased asset is measured at the lowest between the fair value and the present value of the lease's minimum payments. After the initial entry, the asset is accounted for, in accordance with the property, plant, and equipment accounting policy.

2.9. Other Assets

The Trust records as other assets the expenses paid for insurances, which are amortized in quarterly cycles.

2.10. Financial Liabilities

Records the obligations acquired to finance the purchase and improvement of investment properties with different financial entities, which are entered at their amortized cost.

2.11. Accounts Payable

The Trust records an account payable once it becomes an obligor in such connection (acquires an obligation), according to the contractual terms of the transaction, which happens once the service is received. The Trust records the accounts payable at their amortized cost, once there are indications of the financing and, if they are long-term, will be appraised using the effective interest rate method.

2.12. Deferred Income

The resources from deferred charges for real estate leases, are recorded as deferred income, as contractually established with some tenants.

Notes to Financial Statements

2.13. Special Equity

Contributions received from the Trust's investors are converted to equity units based on the unit's value determined by the Trustee's Management on the day of the transaction. These units are redeemed by the Investors in accordance with the terms of the transaction, established in the placement prospectus.

Notes to Financial Statements

2.13. Special Equity (Cont'd)

Contributions made by the Trust's investors have been considered as equity units, because these equity instruments comply with the following conditions established in IAS32, to be considered as such:

- The investor only has an equity interest right on the Trust assets, in case of a liquidation of the Trust.
- The Trust has not issued financial instruments other than the securities delivered to the Trust Investors.
- The equity units delivered to the Trust Investors are subordinated, under the Colombian legal provisions, to the payment of the other Trust's Liabilities and, consequently, have no priority whatsoever over other rights to the Trust assets at the time of its liquidation.
- In addition to the Trust's contractual obligation to redeem the equity instrument in cash, the securities delivered to the Trust Investors do not include any other contractual obligation to deliver cash to another entity or exchange the financial assets or liabilities under conditions potentially unfavorable to the Trust.
- The total cash flows expected and attributable to the instrument throughout its life are based, substantially, on the results, the change in the recorded assets, or the change in the fair value of the assets recorded during the life of the instrument.

The unit's value corresponds to the Trust value divided by the number of outstanding securities. This calculation is made daily.

The securities' profitability will result from: (i) The appreciation of the Trust's real estate assets; (ii) The appreciation of the Trust's other eligible investments; (iii) The proceeds from the payment of the real estate's rent, the monthly concession charges agreed to in the Trust Assets concession contracts, the charges for parking fees, the lase fees for parking spaces, entry fees, sponsorships; (iv) The compensations received for insurance; (v) The amounts that the tenants may have to pay for the early termination of the real estate assets' lease agreements; (vi) The amounts paid as penalties by the tenants under the lease contracts; (vii) The yields from these resources; and (viii) Any sums of money received by the Trust at any time, once the relevant discounts are made in accordance with

Notes to Financial Statements

2.14. Revenue From Regular Activities

The Trust provides leasing and concession services for commercial premises. These services are sold through contracts with the clients. The Trust records the revenue from the services when the relevant amount can be reliably measured, it is likely for future economic benefits to flow to the entity, and the specific criteria for each of the Trust's activities are met, as described below:

Leases

Income from lease fees are recorded in the results; it corresponds to that derived from the invoicing of commercial real estate leases.

Financial Income

Corresponds to income on financial returns such as the appreciation of the resources invested in the Valor Plus Collective Investment Fund.

Appreciation of Investment Property

See policy 2.7., "Investment Properties"

2.15. Expenses From Regular Activities

The Trust records its costs and expenses as soon as the economic events occur, so that they are systematically recorded in the relevant accounting period (cause), regardless of the flow of monetary or financial resources (cash). An expense is recorded immediately, when a disbursement does not generate future economic benefits or meets the requirements necessary for its recordal as an asset.

The Trust records in the Income Statement the expenses from the interest on financial liabilities, commissions, taxes, and the negative appreciations of Investment Properties.

2.16. Taxes

Pursuant to article 102 of the tax statute, the Trust is not a taxpayer of income tax. The Trust is liable for the value added tax - VAT, which the Trust is required to invoice for the provision of taxed services. Its main activity, the properties' lease, is subject to the industry and commerce tax - ICA on the revenue received, in the municipalities of Itagüí, Medellín, Dosquebradas, Ibagué, Palmira, Barranquilla, Cali, and Valledupar. The Trust is an income tax, value added tax - VAT, and industry and

Notes to Financial Statements

commerce - ICA tax withholding agent and pays the property tax in the cities where it owns any real estate.

Notes to Financial Statements

2.17. Related Parties

A related party is a person or entity related to the Trust, that may exercise joint control or control, significant influence, or be deemed a member of the Trust's management and control bodies' key personnel.

The following are considered related parties:

- The Trustors
- The Members of the Advisory Committee
- Pei Asset Management (Real Estate Manager)

3. Accounting and Financial Reporting Standards Accepted in Colombia, Issued but Not Yet In Force

The rules and interpretations published but not applicable as of this Financial Statements' date are disclosed below. The Trust shall adopt these standards on the date they become effective, in accordance with the decrees issued by local authorities.

AFRS 16: Leases

AFRS 16 was issued by the IASB in January 2016 and replaces IAS17, IFRIC 4, SIC 15, and SIC 27. This standard establishes the principles for recordal, measurement, presentation, and disclosure purposes of leases and requires the lessors to account all their leases under the same balance sheet model, similar to the accounting under IAS17 for financial leases.

The lessor's accounting under AFRS 16 has no substantial modifications with respect to IAS 17. The lessors will continue to classify all of their leases, between financial and operating leases, using the same classification principles under IAS 17. AFRS 16 also requires tenants and lessors to include disclosures more extensive than those provided for in IAS 17. This standard was included in annex 1.3 of Decree 2420 of 2015, by means of Decree 2170 of 2017, effective as of January 1, 2019. The Trust is assessing the potential effect of this standard on its Financial Statements.

Transfer of Investment Properties - Amendments to IAS 40

These amendments make some clarifications for those cases where a company must transfer properties, including properties under construction or investment properties; it also establishes that a change in use takes place when the property

Notes to Financial Statements

begins to meet or fails to meet the definition of investment property and there is evidence of such a change. A simple change in the management's attempt to use the property does not constitute evidence of a change in use. Companies must apply the amendments prospectively, on the changes in use taking place from the period in which they begin to be applied. Companies shall reassess the classification of the property maintained as of such date and, if applicable, reclassify it to reflect the conditions existing at that time. This amendment was included in Annex 1.3 of Decree 2420 of 2015, through Decree 2170 of 2017, effective as of January 1, 2019. The Trust will apply the amendments once they become effective; however, because the Trust is currently aligned with these clarifications, they are not expected to affect its Financial Statements.

Notes to Financial Statements

4. Fair Value Estimations

The fair value of the financial assets and liabilities traded in assets markets (such as the financial assets in debt and equity securities and derivatives, actively listed on stock exchanges or interbanking markets) are based on the market prices quoted at the close of the trading on the closing date of the year, supplied by price suppliers.

An asset market is a market where transactions on assets or liabilities are carried out with enough frequency and volume so as to provide price information on an ongoing basis.

The official price provider for Fiduciaria Corficolombiana's own portfolio is Infovalmer, according to Infovalmer's methodology (confidential information owned by Infovalmer). The average and estimated prices are calculated as follows:

Average Price

Average price: Dirty price with three decimals, obtained from the weighted average per quantity of the dirty prices of the transactions on a same security.

The average dirty price is calculated only with the transactions that have passed the filters established on the calculations date, considering that it must be the same security, its par characteristics, and the same maturity days. This average price for appraisal purposes only has a daily validity. Consequently, if the conditions for calculation do not exist on the following day, the previous data will not be published and the calculation and publication of the margin or estimated price will be carried out through the margin and the benchmark rate.

Estimated Price

When it is not possible to calculate the average price, in accordance with what has been previously established and the index is obtained as a reference rate, the estimated price is a dirty price with three decimals, as a result of finding the present value of the flows of a security, discounting them with the benchmark rate and the relevant margin.

The fair value of those financial assets and liabilities not traded in an assets market is determined through appraisal techniques, using Infovalmer's input. The appraisal techniques used for non-standardized financial instruments such as options, foreign exchange swaps, and derivatives of the foreign non-exchange market include the

Notes to Financial Statements

use of similar recent transactions in arm's length, references to other instruments that are substantially equal, discounted cash flow analysis, option pricing models, and other appraisal techniques commonly used by market participants that use market data to the maximum and rely as little as possible in specific entities data.

Notes to Financial Statements

4. Fair Value Estimations (Cont'd)

Fair Value (Cont'd)

The fair value's hierarchy has the following levels

- Level 1 entries: prices quoted in assets markets for assets or liabilities identical to those which the entity can access on the measurement date.
- Level 2 entries: are different entries to the quoted prices included in Level 1, which are observable for the asset or liabilities, either directly or indirectly.
- Level 3 entries: are unobservable entries for the asset or liability.

The level in the fair value hierarchy within which the fair value measurement is classified in its entirety, is determined based on the input levels used by the price provider (according to the previous methodology) and those used by the Trustee (in the case of derivative financial instruments).

As of June 30, 2018, the price hierarchy will be revealed as follows:

	Hierarchy	Conclusion
Level 1	Are quoted prices (unadjusted) in asset markets for assets or liabilities identical to those that the entity can access on the measurement date.	The Assets and Liabilities that have an asset market will be revealed, providing a more reliable measurement of the fair value and will be used without adjustments to its value.
		The following will be revealed:
Level 2	They are different from the quoted prices included in Level 1, which are directly or indirectly observable for the assets or liabilities.	✓ The assets and liabilities that do not have an asset market and have been appraised with the average price or market price reported by Infovalmer.
		✓ Assets appraised based on the income approach, which is considered the most accurate measure for the measurement of the value of those assets generating income.
Level 3	Are unobservable input data for the asset.	No security shall be revealed in this category. Non-observable

Notes to Financial Statements

variables will be used to determine those assets or liabilities' fair value having no asset market. This measurement does not include risk adjustments and will be determined based on what the market participants would include to fix the asset or liability's price.

4. Fair Value Estimations (Cont'd)

Fair Value (Cont'd)

On the other hand, Colombia has no market where collective investment funds' prices are quoted. The value of the contributions to a collective investments fund is measured through units representing the equity interests of the relevant fund's value.

The unit value, which represents the yields obtained, is determined from the total amount of the resources contributed, more or less the investments' yields making up the portfolio. These returns are given by the appraisal of the assets that the fund invests in and, therefore, the hierarchy level is determined by such assets' levels.

The Trust Fund's level for investment properties is Level 2, the hierarchy of the fair value calculation for assets and liabilities from the highest to the lowest objectivity, which is obtained through the verification of an asset or similar market. This verification is carried out by updating the investment properties with appraisals made annually, in the months where each year expires, in order to maintain the fair value of the properties at the end of each year. The property's value is updated daily with the CPI's increase.

The prices quoted in markets, available in the market but viable for the entity; with prices quoted in assets markets and variables other than the quoted prices, such as interest rates, yield curves, and assumed volatilities.

The Trustee has investments in collective investment funds (interests in Joint Operations) whose investment portfolios mostly consist of fixed-income securities

Notes to Financial Statements

appraised with the prices published by Infovalmer. Because these are Level 1 or Level 2-assets, the Trustee has classified as Level 2 the investments in collective investment funds.

The following table analyzes, within the fair value hierarchy, the assets measured at fair value as of June 30, 2018 and December 31, 2017:

Assets at fair value with adjustment to results Level 2

As of June 30, 2018	As of December 31, 2018
\$58,839,254	\$57,885,372
4,384,546,802	4,311,424,708
\$4,443,386,056	\$4,369,310,080
	\$58,839,254 4,384,546,802

During the reporting period no transfers are made between levels of the fair value hierarchy used to measure the financial instruments' fair value.

Notes to Financial Statements

5. Risk Management

The Trust is exposed to the following risks related to the use of financial instruments and its investment properties:

- Market risk.
- Liquidity risk.
- Operational risk.
- SARLAFT risk.

This Note presents information on the Trust's exposure to each of the aforementioned risks and the Trust's objectives, policies, and procedures to measure and manage the risk.

Market Risks

The Trust's market risk is managed by the Trustee and measured through the different assessments made, based on recognized techniques for financial risk management. This, with the aim of controlling the levels of loss that the Trust may have in its financial assets' investments due to the volatility of the markets where it may participate.

The risks assumed with the Trust's management are consistent with the Trust Agreement and controlled by a structure of limits for the different instruments' positions according to their legal viability, nature, and the trust's purpose, specific strategy, the depth of the markets where it operates, and its impact on the profitability and volatility. These limits are monitored daily and any non-compliance is reported to the Risk and Investments Committee.

The Trustee, as manager of the Trust, uses the standard model for the measurement, control, and management of the interest rates, exchange rates, and shares price market risk, in accordance with the Financial Superintendency's requirements contained in Chapter XXI of the Basic Accounting and Financial Circular.

These exercises are made on a monthly basis for each of the risk exposures of each fund or portfolio managed by the Trustee. This Value at Risk is calculated with a 10 days-time horizon.

The Trustee, as the Trust manager, has established trading quotas per operator for

Notes to Financial Statements

each of the trading platforms of the markets where it operates.

These quotas are controlled daily by the Middle Office. The operators' trading limits are assigned to the different hierarchical levels of the Front Office area, based on the official's experience with the market, negotiating this type of products, and managing portfolios.

Notes to Financial Statements

5. Risk Management (Cont'd)

Market Risks (Cont'd)

Finally, within the transactions monitoring task, different aspects of the negotiations are controlled, such as the agreed to conditions, unconventional or off-market transactions, related parties' transactions, etc.

a. Fair Value Risk due to Interest Rate and FIC Unit Value:

Interest rate risks result from the effects of fluctuations of the market interest rates' current levels on the fair value of the Financial Assets. The Trust has fixed income or equity securities exposing it to the interest rate risk at fair value.

On the other hand, the Trust's investments in collective investment funds expose it to losses resulting from the variations in the funds' unit value.

The Trustee manages this risk by measuring it through the Value at Risk standard methodology, per risk factor, which reflects the interdependencies between the different risk variables that the Trust is subject to due to the nature of its investments.

Below is the sensitivity analysis, through the Value at Risk Standard Model for June 30, 2018:

Value at Risk per Factor	Value	
Collective Investment		
Collective Investment Funds	25,633	
Total Value at Risk	\$25,633	

Liquidity Risk

The liquidity risk is the risk of the Trust having any difficulties complying with its financial obligations, which are settled through the delivery of cash or other financial assets. The Trust's focus when managing liquidity is to ensure, to the greatest extent possible, that it will always have sufficient liquidity to meet its obligations as they become due, under normal and stressful conditions, without incurring in unacceptable losses or risking its reputation.

Risks Associated with Investments in Trust Rights. The risks associated with the acquisition of trust rights are, in principle, the following:

Notes to Financial Statements

Those derived from the underlying real estate asset; provisions under the business trust agreement, by virtue of which such trust rights originated; financial risk, understood as the possibility of incurring in losses, or a decrease of the investment's returns due to an interruption or decline of the expected cash benefits on the assets and rights making up the Trust (rents, dividends, and interest).

Notes to Financial Statements

5. Risk Management (Cont'd)

Market Risks (Cont'd)

Financial risks are mitigated when the assets' lease and operation contracts are structured, in order to ensure that the income they generate is stable over time; the Trust manager's solvency risk, i.e. the manager's default in its payments due to insolvency or its inefficient management of the flows.

Specifically, the legal risks that could arise are the following

That the trust rights are subject to encumbrances; that the trust's constitution was flawed, that is to say, that the legal requisites for its existence and validity were not complied with and, therefore, derive in the inexistence, ineffectiveness, or absolute or relative nullity of the business trust agreement; that the assets may be pursued by Trust creditors whose claims are prior to the trust's execution; and that, whoever transferred the trust rights to the Trust, is not the owner (risk of trust right's property itself).

Notwithstanding the foregoing, the risks associated with the acquisition of a real estate asset, whether the real estate asset or the relevant trust rights are acquired directly, as indicated above, are identified during the due diligence and ownership titles study process. Additionally, when the relevant contracts are structured, the necessary protection mechanisms are established according to the identified risks.

Operational Risk

The Trustee, as manager of the Trust, implemented the Operational Risk Management System (SARO) according to the guidelines established in Chapter XXIII of the Basic Accounting and Financial Circular (External Circular 100 of 1995), of the Financial Superintendency of Colombia. This system is managed by the Operational Risk Direction, which is under the Financial, Administrative and Risk Manager.

The Operational Risk Management System (SARO) has policies and methodologies designed to adequately manage and monitor the exposure. The operational risk management has been integrated as a fundamental element for those responsible for the process to manage their exposures in a proactive and efficient way, aligned with the self-management model, so that errors are reduced and improvement opportunities supporting the development and operation are identified, through the

Notes to Financial Statements

definition and execution of different action plans. During the first semester of 2018, no operational risk events associated with the Trust arose.

Assets Laundering/Terrorism Financing Risks

The Assets Laundering and Terrorism Financing Risks are understood as the possibility of economic loss or damage to the Trust's reputation, if the Trust is used directly or through its operations as an instrument for the laundering of assets, the channeling of resources toward terrorist activities, or the concealment of assets originating in such activities through the Entity.

Notes to Financial Statements

5. Risk Management (Cont'd)

Assets Laundering/Terrorism Financing Risks (Cont'd)

As a result of the foregoing and aware of its commitment to combat criminal organizations, the Trustee, complying with the Financial Superintendency of Colombia's provisions, adopted the necessary mechanisms to prevent the occurrence of any events that may negatively affect its results and business

For this reason, Fiduciaria Corficolombiana has an Asset Laundering and Terrorism Financing Risk Management System - SARLAFT, which consists of stages, elements, policies, procedures, and methodologies for the identification, evaluation, control, and monitoring of such risks, as well as the knowledge of its clients, transactions with the Trustee, and the market segments served. The system, contained in the SARLAFT manual approved by the Board of Directors, also considers the monitoring of transactions, the personnel' training, and collaboration with the authorities, and is managed by the Compliance Officer, who is responsible for evaluating the prevention and control mechanisms in order to establish its effectiveness and compliance by all of the Trustee's officers.

Within the framework of the Financial Superintendency of Colombia's regulations and, particularly, the following instructions in Part I, Title IV, Chapter IV of the Basic Legal Circular, Fiduciaria Corficolombiana shows satisfactory results in its management of the Asset Laundering and Terrorism Financing Risk Management System - SARLAFT, which are consistent with the current regulations, policies, and methodologies adopted by the Board of Directors and the International Standards recommendations on the subject.

The SARLAFT activities were developed considering the methodologies adopted by the Trustee, which allowed continuing with the risk mitigation as a result of the controls designed for each of the risk factor defined in Part I, Title IV, Chapter IV of the Financial Superintendency of Colombia's Legal Basic Circular (client, product, channel, and jurisdiction). According to the measurements made during the first semester of 2018, based on the SARLAFT, the entity has "Medium Low" and "Low" risk levels; however, these are monitored quarterly.

The Trustee has technological tools that have allowed it to implement the know your clients' policy and monitor the red flags in order to identify unusual operations and report suspicious transactions to the Information and Financial Analysis Unit (UIAF), in the terms established in the Law.

Notes to Financial Statements

The system also contains models for the SARLAFT risk factors' segmentation (client, product, channel, and jurisdiction), which allow the entity to identify risks and detect unusual operations based on the segments profile.

Notes to Financial Statements

5. Risk Management (Cont'd)

Assets Laundering/Terrorism Financing Risks (Cont'd)

Furthermore, in order to promote and consolidate a prevention culture, Fiduciaria Corficolombiana has an institutional training program aimed at collaborators, where knowledge, relevant information, and guidelines on the regulatory framework and control mechanisms in connection with the prevention of Asset Laundering and Terrorism Financing Risks are transmitted.

As to the duty of collaboration with the authorities and in compliance with the legal provisions, the Trustee timely submitted to the Information and Financial Analysis Unit (UIAF) the institutional reports and others and answered the information requests made by the authorities.

The Compliance Officer directly supervises the controls to prevent these risks. The Trustee's Internal and Statutory Auditors, as well as the Management and the Board of Directors exert supervision through the periodic reports submitted by the Compliance Officer and the Statutory Auditor.

In accordance with the results of the SARLAFT's different stages, the control entities' reports, and the Board of Directors' decisions in connection with the Compliance Officer's quarterly reports, the entity properly manages the Asset Laundering and Terrorism Financing Risks.

During the first semester of 2018, the reports on the SARLAFT submitted by the Financial Superintendency of Colombia and the Trustee's Internal and Statutory Auditors were considered, in order to implement the recommendations aimed at the System's optimization. According to the reports received, the results of the Trustee's management of the SARLAFT are satisfactory.

6. Use of Estimates and Decisions

The Financial Statements' preparation in accordance with the Accounting and Financial Reporting Standards Accepted in Colombia requires the Trust to make decisions, estimates, and assumptions that affect the accounting policies' application and the amounts of the assets, liabilities, and contingent liabilities on the date of the balance sheet, as well as the semester's income and expenses. Actual results could differ from these estimates. The estimates and relevant assumptions are regularly reviewed.

Notes to Financial Statements

Revisions of the accounting estimates are recorded in the period where the estimate is reviewed and in any future period affected.

The information on critical decisions as to the application of accounting policies with a material effect on the Financial Statements, is described in the following Notes:

- Note 9 Accounts receivable, in relation to impairment
- Note 11 Investment properties

Notes to Financial Statements

7. Cash

The following is the detail of the cash:

	As of June 30, 2018	As of December 31, 2017
Bancolombia Banco de Occidente Banco Davivienda	\$22,010 244,119 56,530	\$9,343,305 3,626,865
Banco Itaú Banco de Bogota Banco Sudameris	13 33,081 2,470	217,825 39,786
Joint Operations	2,441 358,223	13,230,222
Banks - Jardin Plaza Banks - Plaza Central Banks- City U Banks- Ideo Cali Banks- Nuestro Monteria	51,103 390,913 331,374 61,140 48,556	145,633 593,285 37,656 143,619
	150,325 883,086	1,070,518
Cash - Plaza Central Joint Operation	44,275 <u>\$1,285,584</u>	44,275 \$14,345,015

The bank balance sheets are available and there are no restrictions to their use.

As of June 30, 2018, and December 31, 2017, the bank balances earn an annual cash interest, according to the rates determined by the corresponding banks.

8. Investments at Fair Value with Changes On the Results

The following is the detail of the investments at fair value with changes on the results:

	As of June 30, 2018	As of December 31, 2017
Investments in Collective Investment Funds		
FIC Abierta Valor Plus FIC Sumar	\$43,642,29	
FIC Sumar - Hernando Heredia	376,98 2,532,08	2 3,343,852
FIC Multiescala de Corredores Davivienda	3,209,78	
FIC Occirenta FIC Corredores Davivienda	2,05 64,92	

Notes to Financial Statements

FIC Fiducuenta	6,776	6,646
	49,834,904	53,083,128

8. Investments at Fair Value With Changes On the Results (Cont'd)

	As of June 30, 2018	As of December 31, 2017
Joint Operation in Collective Investment Funds		_
FIC Valor Plus - Jardin Plaza	1,196,099	1,619,047
FIC Valor Plus - Plaza central	6,762,915	1,401,850
FIC Valor Plus - City U	43,076	1,062,896
FIC Valor Plus - Ideo Cali	540,341	558,644
FIC Valor Plus - Nuestro Monteria	461,919	159,807
	9,004,350	4,802,244
	\$58,839,254	\$57,885,372

There are no restrictions to the investments.

The rating of the entities where the investments are made is detailed below.

Entity	Rating Agency	Rating
FIC Abierta Valor	Fitch Ratings	AAAf (Col)
Plus	Colombia - S1 Brc	F AAA/2/BRC1+ AAA
FIC Sumar	Standard & Poor's	AAA
FIC Fiducuenta FIC	Fitch Ratings	F AAA/ 2+ / BRC 1
Occirenta	Colombia Investor	
FIC Corredores	Services S.A. Scv	
Davivienda	BRC Investor	
	Services S.A.	

These resources are invested in FICs in order to make investments with the surplus liquidity of the Trust to attend the operation.

9. Accounts Receivable, Net

The following is the detail of the receivable accounts:

Notes to Financial Statements

	As of June 30, 2018 \$6,749,334	As of December 31, 2017 \$5,014,885
Leases (a) Taxes Advance payments of contracts and	101,354 654,248	106,249 161,102
Advance payments Pei Asset Management (b) Miscellaneous (c) Impairment accounts receivable (d)	19,672,413 2,243,068 (4,274,282)	19,672,413 5,680,146 (2,425,517)
	25,146,135	28,209,278

Notes to Financial Statements

9. Accounts Receivable, Net (Cont'd)

	As of As of June 30, December 31, 2018 2017
Joint Operation Accounts receivable from trustors (e) Rent and concession's monthly amount Incentives Advance payments of contracts and suppliers	5,557,4194,223,3104,250,4133,719,6721,929,0522,085,894579,2751,188,236
Administration and expenses joint fund Miscellaneous Minimum consideration Other accounts receivable Commercial Other services Impairment accounts receivable (f)	935,348 1,071,218 442,582 718,063 221,738 167,704 141,172 136,337 92,941 69,282 399,639 86,871 (1,185,279) (768,185) 13,364,300
Total accounts receivable (Less) current portion	12,698,402 38,510,435 (17,867,864) \$20,642,571 \$21,734,549

(a)Records the amount from the lease rents, as detailed below:

	As of June 30, 2018	As of December 31, 2017
Logística de Distribución Sanchez Polo S.A (1) Accuro S.A.S (2) Red Especializada en Transporte Redetrans Ltda.	\$3,402,799 1,229,280 997,164	\$3,402,799 807,356
Famgar S.A.S Rodriguez Reina Harvey Other third parties	324,084 296,757 499,250 \$6,749,334	262,591 121,820 420,319 S5,014,885

⁽¹⁾ The debt of client Sanchez Polo Distribution Logistics is under impairment process, as approved through minute number 137 of December 20, 2017 of the debt committee. The client is under restructuring process since August 2017.

⁽²⁾ Corresponds to the rent on the mandate contracts at the Atlantis Shopping Center and Ideo Itagui Shopping Center, managed by the Accuro operator.

Notes to Financial Statements

(b) Corresponds to advance payments made to Pei Asset Management S.A.S. as structuring commission for the acquisition of the real estate, which are legalized as the real estate are securitized. These advance payments are non-current.

Notes to Financial Statements

9. Accounts Receivable, Net (Cont'd)

Disbursem ent Date	Advance Payment of Structuring Commission	As of June 30, 2018	As of December 31, 2017
29/12/2016	Davivienda Portfolio	4,786,516	4,786,516
28/04/2017	Nutresa Palermo	580,000	580,000
30/06/2017	Locales 80.13	100,000	100,000
31/07/2017	Plaza Central (second purchase)	10,174,897	10,174,8 <u>9</u> 7
26/09/2017	ldeo Calı'	1,016,000	1,016,000
27/10/2017	Nuestro Monteria	1,420,000	1,420,000
29/12/2017	Nutresa Cartagena	1,170,000	1,170,000
29/12/2017	Hada	425,000	425,000
		\$19,672,413	\$19,672,4
			10

The different accounts receivable are detailed below:

	As of June 30, 2018	As of December 31, 2017
Default interest	\$768,133	\$658,681
Non-occupancy risk hedging (i) Concession right installment	41,740	3,633,676
Concession right installment	49,980	
Management and expenditures common fund's installment	604,001	545,751
Public utilities	135,899	106,946
Fines	-	197
Other accounts receivable from Trustors	341,397	299,634
Other Services	29,855	52,170
Others (II)	202,364	313,392
Accounts receivable mandate agreements	69,699	69,699
	\$2,243,068	\$5,680,146

- (i) Corresponds to rents for non-occupancy agreed to for certain real estate; during the first semester the coverages billed in the Plaza Central and City U properties were paid.
- (ii) The following is the detail of the other accounts:

	As of June 30, 2018	As of December 31, 2017
Allianz Seguros S.A.	\$80,031	\$85,409
Zurich Colombia Seguros S.A	58,106	84,698
Zurich Colombia Seguros S.A. Fondo de Valorización del Municipio de Medellín	-	16,728
Terranum Inversión S.A.S.	_	82,230
Other Third Parties	64,227	44,327
_	\$202,364	\$313,392

Notes to Financial Statements

9. Accounts Receivable, Net (Cont'd)

(d) Below we detail the accounts receivable's impairment.

	As of June 30, 2018	As of December 31, 2017
Initial balance	\$2,425,517	\$816,124
Bad debt recouped	80	-
Bad debt	-	(165,149)
Reversion debt impairment prior periods	(112,253)	(285,051)
Impairment	1,960,938	2,059,593
Final balance	\$4,274,282	\$2,425 ,517

Below we detail the new impairment model's impact under AFRS 9

Impairment recorded as of December 31, 2017 bajo FIS 39 Recorded impairment as of June 30, 2018 for accounts receivable	\$2,425,517
1 to 90	198,71
91 to 180	217,87 4
181 to 270	950,45
271 to 360	1,336,1 66
Over 360	1,571,081
Impairment recorded as of June 30, 2018 under AFRS 9	\$4,274,282

The AFRS 9 implementation entails the following impact on the lease accounts receivable's impairment:

Estimated Expected Average Loss Rate	Gross Balance in Books	Estimated Reserve for Impairment Loss
93.59%	3,097,788	198,711
65.50%	631,488	217,874
41.63%	1,628,439	950,450
9.28%	1,472,872	1,336,166
0.00%	1,571,081	1,571,081

Notes to Financial Statements

(e) The following details the accounts receivable from Trustors

	As of June 30, 2018	As of December 31, 2017
Jardín Plaza Nuestro Monteria	\$4,116,000 1,441,419	\$4,223,310 -
Final balance	\$5,557,419	\$4,223,310

Notes to Financial Statements

9. Accounts Receivable, Net (Cont'd)

(f) Below we detail the accounts receivable's Impairment on Joint Operations:

	As of June 30, 2018	As of December 31, 2017
Initial balance Debt recouped Bad debt Impairment	\$768,185 - 2,027 415,067	\$339,045 (5,384) - 434,524
Final balance	\$1,185,279	\$768,185

10. Other Assets

The following details the other assets:

	As of June 30, 2018	As of December 31, 2017
Multi-risk insurance	\$371,675	\$360,003
policy Tort liability insurance	70,840	23,292
policy Directors insurance policy	142,518	60,164
1	585,033	443,459
Joint Operation Insurance Other assets Incentives (a) (Less) Current portion	149,296 5,809 7,427,704 8,167,842 (1,132,067) \$7,035,775	115,020 3,333 6,134,061 6,695,873 (960,648) \$5,735,225
The following details the	e other assets:	
Initial balance Additions Amortizations Subtotal Final balance	\$6,695,873 12,470,180 (10,998,211) 1,471,969 \$8,167,842	\$2,158,278 5,551,595 (1,014,000) 4,537,595 \$6,695,873

Notes to Financial Statements

10.Other Assets (Cont'd)

(a) The following details the incentives:

	As of June 30, 2018	As of December 31, 2017
Andimoda S.A.S	\$2,117,651	\$2,172,894
Ibermoda S.A	2,064,634	2,118,495
Investments Toronto S.A.S	1,739,439	1,842,672
Constructora Parque Central S.A Hennes & Mauritz S.A.S	1,439,263	-
Hennes & Mauritż S.A.S	66,717	-
	\$7,427,704	\$6,134,0 61

As of June 30, 2018, el Trust has six insurance policies recorded as advance payments of insurance expenses:

Entity	Coverage	No. Insurance policy	<u>1erm</u>	Insured Amount
Zurich Colombia Seguros S.A	Multi-risk	PMRA 841587	16/03/2018/ 15/03/2019	\$2,349,116,4 87
Zurich Colombia Seguros S.A	Tort liability	LRCG- 841927	15/03/2018 /	1,746,816,15
Zurich Colombia Seguros S.A	Tort liability	DOFF- 980854-1	04/05/2018 <i>I</i> 03/05/2019	84,721,500
Jardin Plaza	Multi-risk	107260 0	26/12/2017 to 26/12/2018	\$161,515,9 <u>0</u>
Suramericana Suramericana	Tort liability	107360-8 0109524-8	26/12/2016 ^{to}	<i></i> 9,360,000
Suramericana	Employee fraud	0030245-6	26/12/2018 26/12/2018	100,000
Plaza Central				
Zurich Colombia Seguros S.A	Multi-risk	PMRA- 841587	15/03/2018 to 15/09/2018	432,990,616
Zurich Colombia Seguros S.A	Tort liability	RCG- 841927	15/03/2018 to	319,634,982
City U Zurich Colombia Seguros S.A	Multi-risk	PMRA- 841587	15/03/2018 to 15/09/2018	160,069,112
Zurich Colombia Seguros S.A	Tort liability	RCG- 841927	15/03/2018 ^{to}	95,628,033

Notes to Financial Statements

ldoc Coli	Multi-risk	PMRA-	15/03/2018 to 15/09/2018	57,332,149
Ideo Cali Zurich Colombia		841587		
Seguros S.A				
Zurich Colombia	Tort liability	RCG-	16/03/2018 to	43,/11,363
Seguros S.A	Tore natiney	841927	15/03/2019	
Nuestro Monteria				
Zurich Colombia	Multi-risk	PMRA-	15/03/2018 to	95,664,378
Seguros S.A		841587	15/09/2018	
Zurich Colombia	Tort liability	RCG-	16/03/2018 to	74,081,541
Seguros S.A		841927	15/03/2019	

11.Investment Properties

The following details the Investment Properties:

	As of June	As of December
	30, 2018	31, 2017
Lands and buildings (1)	\$4,216,097,589	\$4,146,088,082
Ongoing constructions (2)	48,250,923	38,151,279
Advance payments (3)	189,310,608	112,279,813
	4,453,659,120	4,296,519,174

11. Investment Properties (Cont'd)

	As of June 30, 2018	As of December 31, 2017
Joint Operation Lands and buildings - Jardín Plaza (1) Buildings - Plaza Central (1) Ongoing constructions - Jardin Plaza (2) Ongoing constructions - Plaza Central (2)	165,479,519 2,969,694 3,654,518 1,320,911 173,424,642 \$4,627,083,762	162,420,198 2,916,428 1,033,911 1,673,602 168,044,139 \$4,464,563,313

(1) Corresponds to real estate classified as Investment Properties, which are measured at their fair price:

ESTRATEGIAS INMOBILIARIAS TRUST (3-2-424 MANAGED BY FIDUCIARIA CORFICOLOMBIANA	•	As of December 31, 2017
Noties bel អាខោcial Statements	-	\$ 4,146,088,082 \$3,790,788,357
Semester acquisitions Semester withdrawals	25,760,402	285,181,851 -
Appreciation, net (a) Final balance	44,249,105 4,216,097,589	
Joint Operation Initial balance	165,336,626	154,941,839
Semester acquisitions - Plaza Central	100,000,000	2,915,845
Semester acquisitions - Jardin Plaza	53,265	4,605,484
Appreciation - Plaza Central (a) Appreciation - Jardin Plaza (a) Final balance	3,059,322 168,449,2	2,872,875
Total lands and buildings	165,336,62	\$4,384.546.802 \$4,311.424.70 8
(a) The following details the net appreciation:		-
	As of June 30, 2018	As of December 31, 2017
Net appreciation according to (CPI) Net appreciation according to (Appraisals)	\$47,918,376	\$80,116,241
Net appreciation according to (Appraisais)	79,324,739 127,243,115	101,902,252 182,018,493
Negative net appreciation isal according to (CPI)	(217,428)	(1,050,187)
Negative net appreciation according to (Appraisal)	(79 ,663,995)	(107,953,804)
	(79,881,42 (109,003,991)	23)
Net appreciation	\$47,361,692	\$73,014,502

Notes to Financial Statements

11. Investment Properties (Cont'd)

The following shows the ongoing contructions' behavior:

	As of June 30, 2018	As of December 31, 2017
Initial balance ongoing contructions Semester Acquisitions	\$40,858,792	\$27,784,854 14,419,226 24,880,107
Semester Capitalizations		(2,051,666) (11,806,169)
Final balance	\$53,226,352	\$40,858,792
The following show the advance payments' behavior:		
Initial balance advance payments Semester acquisitions	\$112,279,813	\$94,714,524 78,535,630 52,429,753
Semester Capitalizations		(1,504,835) (34,864,464)
Final balance	\$189,310,608	\$112,279,813
(2) The following details the ongoing		
contructions: Atlantis - Bogota	\$15,978,970	
Atrio - Bogota Cesde - Medellin	\$15,804,711 18,399,36 4,28	
Cittium - Tenjo Ciplas - Bogota Davivienda - Calle 35	3,994,24; 233,78; 11,75;	3 225,981
Edifice C-26 - Bogota	33(=
Edificio el Cafe Medellin El Tesoro 4 - Medellin Elemento - Bogota Emergia - Manizales Eps Sanitas Tequendama	366,996 66,703 592,026 9,353 218,88	3 1,135,568 0 592,020 3 9,353
Exito Belen	3,19	
Exito Itagüi Fijar 938 – Bogota Itaú – Bogota Ideo – Itagüi LG-Yumbo Isagen – Medellin Koba – Rio Negro LG- Palmira Nuestro Bogota	6,08- 41,812 593,22(634,15: 5,35: 38,93(18,87(1,434,12:	2 28,400 6 338,704 9 533,255 5 5,355 6 32,748 6 18,876 7 31,654
Quadratto - Tenjo Redetrans - Medellin	44,193 2,591,91	3 41,278

Notes to Financial Statements

Notes to Financial Statements

11. Investment Properties (Cont'd)

	As of June 30,	As of December 31,
	2018	2017
Forre Corpbanca - Bogota	407,672	407,672
Forre Pacitic - Bogota	15,626	15,626
WBP- Bogota	133,234	133,233
Xerox - Bŏgota	98,947	49,971
∠⊦P - Palmĭra	162,587	91,325
Land a Diagram (Nati	48,250,923	38,151,279
Jardin Plaza - Cali	3,654,5	1,033,911
	18	
Plaza Central - Bogota	1,320,911	1,673,602
-	4,975,429	2,707,513
	\$53,226,352	\$40,858,792

The following shows the ongoing contructions' behavior as of June 30, 2018:

Property	Balance as of December 31, 2017	Additions	Legalizations	Balance as of June 30, 2018
Atlantis - Bogota Atrio - Bogota	\$15,804,711 13,849,150	\$707,519 4,550,217	\$(533,260)	\$15,978,970 18,399,367
Cesde - Medellin	10,010,100	4,284	- -	4,284
Cittium - Tenjo	1,619,140	2,375,103	_	3,994,243
Ciplas - Bogota Davivienda - Calle 35	225,981 -	104,651 11,752	(96,849) -	233,783 11,752
Edificio C-26 - Bogota	_	336	_	336
Edificio el Cate Medellin	183,498	183,498	-	366,996
El Tesoro 4 - Medellin	1,135,568	-	(1,068,865)	66,703
Elemento - Bogota	592,020	-	-	592,020
Emergia - Manizales	9,353	-	-	9,353
Eps Sanitas Teguendama	-	218,885	-	218,885
Exito Belen	_	3,194	_	3,194
Exito Itagüí	-	6,084	-	6,084
Fijar 938 - Bogota	28,400	13,412	-	41,812
Itau - Bogota	338,704	254,522	-	593,226
ldeo - Itagüí	533,255	100,904	-	634,159
LG Yumbo	5,355	_	_	5,355
Isagen - Medellin	32,748	_	_	38,936
koba - Rio Negro	18,876	-	-	18,876

Notes to Financial Statements

	31,654		1,434,127
LG Palmira Nuestro Bogota	_	148,949	_ 148,949
Quadratto - Tenjo	_	2,915	_ 44,193
Redetrans - Medellin	2,548,895	43,022	_ 2,591,917
Suppla Bogota	_	1,540,471	_ 1,540,471
Suppla - Cali	_	-	_ 454,866
Torre Corpbanca - Bogota	407,672	-	_ 407,672

Notes to Financial Statements

11. Investment Properties (Cont'd)

Property	Balance as of December 31, 2017	Additions	Legalizations	Balance as of June 30, 2018
Torre Pacific - Bogota	15,626	-	-	15,626
WBP- Bogota	133,233	_	_	133,234
Xerox - Bogota	49,971	48,976	_	98,947
∠⊦P - Palmira	91,325	11,262	_	162,587
	38,151,279	1,798,618	(1,698,974)	48,250,92
Jardin Plaza	1,033,911	2,620,608	_	3,654,518
Plaza Central	1,673,602	-	-	1,320,911
	\$40,858,792	\$4,419,226	\$(2,051,666)	\$53,226,3 52

The following shows the ongoing contructions' behavior as of December 31, 2017:

Property	Balance as of December 31, 2017	Additions	Legalizations	Balance as of June 30, 2018
Alfacer - Barranquilla	\$-	\$51,055	,	\$-
Amadeus - Bogota Atlantis Plaza - Bogota	15,345,912	28,941 1,885,547	(28,941) (1,426,748)	15,804,711
Atria - Bogota Cesde - Medellin	9,304,610	4,544,540 18,383	-	13,849,150
Ciplas - Bogota		234,963	(8,982)	225,981
Cittium - Tenjo Deloitte - Bogota Port. Dav. Edificio	340,425 -	5,706,514 33,806	(4,427,799) (33,806)	1,619,140
el Cafe Medellin El Tesoro Etapa 4 - Medellin	-	183,498	-	183,498
Elemento - Bogota	150,962 49,600	984,606 542,420	-	1,135,568 592,020
Emergia - Manizales	-	85,393	-	9,353
Exito Belen Exito Itagüí Fijar - Bogota Itau (antes Helm	- - - 166,698	46,362 95,985 88,073 312,820	(46,362) (95,985) (59,673) (140,814)	- 28,400 338,704
ilau (aiiles i leilli	100,090	312,020	(170,014)	330,704

Notes to Financial Statements

Bank)				
ldeo Ćali	764,652	199,316	(963,968)	
ldeo Itagüí	214,958	318,297	_	533,255
Isagen - Medellin	32,748	_	_	32,748
koba Antioquia	18,876	_	_	18,876
LG Palmira Centro Logístico El Cortijo	4,522 -	146,453 5,355	(119,321) -	31,654 5,355
Mapfre - Bogota	_	59,119	_	_
Nuestro Monteria	147,869	(147,869)	_	_
Pasaje 1060 -	5,257	(5,257)	-	-
Bogota Quadratto - Tenjo	_	41,278	_	41,278

Notes to Financial Statements

11. Investment Properties (Cont'd)

Property	Balance as of December 31, 2017	Additions	Legalization s	Balance as of June 30, 2018
Redetrans Medellin Redetrans Yumbo	-	2,548,895 42,567	- (42,567)	-
Seguros del Estado	_	105,297	(105,297)	_
Suppla Cali	_	391,224	_	454,866
Torre Corpbanca - Bogota	-	407,672	-	407,672
Torre Pacific - Bogota	-	69,260	(53,634)	15,626
WBP- Bogota	_	133,233	_	133,233
Xerox- Bogota	_	49,971	_	49,971
Plaza Central - Bogota	(76,812)	76,812	-	-
Zona Franca del Pacifico	196,746	276,367	(381,788)	-
	26,730,665	19,560,896	(8,140,282)	38,151,279
Jardın Plaza Plaza Central	1,054,189 -	3,645,609 1,673,602	(3,665,887)	1,033,911 1,673,602
	\$27,784,854	\$24,880,107	\$(11,806,169)	\$40,858,792

(3) The following is the detail of the advance payments granted for the investment property, which are disbursed as established in each property's promise of purchase under process of acquisition.

	As of June 30, 2018	As of December 31, 2017	
Atlantis - Bogota Atrio - Bogota	\$86,552 95,943,750	\$86,552 81,281,25	
Cesde - Medellin Cittium - Tenjo Edificio C-26 - Bogota	1,056 28,893 12,600,000	1,056 583,501 2,100,00	
El Tesoro 4 Eps Sanitas Tequendama	5,023,237 9,686,687	4,428,67	
Fijar 938 - Bogota Itau Bogota Hada - Barranquilla	19,616 8,914 2,000,000	36,797	

Notes to Financial Statements

LG Palmira	33,785,677	23,658,16
Mapfre - Bogota	45,271	-
Nuestro Bogota Davivienda Portfolio	30,000,000	103,819
ZFP	80 955	_
	\$189,310,608	\$112,279,813

Notes to Financial Statements

11. Investment Properties (Cont'd)

The following is the state of the advance payments as of June 30, 2018

Property	Balance as of December 31, 2017	Additions	Legalizations	Balance as of June 30, 2018
Atlantis - Bogota Atrıo - Bogota	\$86,552 81,281,250	\$86,552 14,662,500	\$(86,552) -	\$86,552 95,943,750
Cesde - Medellin Cittium - Tenjo Editicio C-26 - Bogota	1,056 583,501 2,100,000	17,324 710,639 10,500,000	(17,324) (1,265,247) -	1,056 28,893 12,600,000
El Tesoro 4 - Medellin	-	5,023,237	_	5,023,237
Eps Sanitas Teguendama	4,428,674	5,258,013	-	9,686,687
Fijar 938 - Bogota	_	19,616	_	19,616
Itau Bogota	36,797	_	(27,883)	8,914
Hada - Barranquilla	_	2,004,010	(4,010)	2,000,000
LG Palmira	23,658,164	10,127,513	_	33,785,677
Maptre - Bogota	_	45,271	_	45,271
Nuestro Bogota	-	30,000,000	-	30,000,000
Davivienda Portfolio ZFP	103,819 -	- 80,955	(103,819)	80,955
	\$112,279,813	\$78,535,630	\$(1,504,835)	\$189,310,60 8

The following is the state of the advance payments as of December 31, 2017.

Property	Balance as of December 31, 2017	Additions	Legalizations	Balance as of June 30, 2018
Atlantis - Bogota	\$130,063	\$ 174,926	\$(218,437)	\$ 86,552
Atrio - Bogota	71,035,714	10,245,536	-	81,281,250
Cesde - Medellin	-	18,380	(17,324)	1,056
Ciplas - Bogota	135,643	-	(135,643)	
Cittium - Tenjo	3,556,923	1,468,519	(4,441,941)	583,501
Deloitte - Bogota	14,204	-	(14,204)	
Edificio C-26 - Bogota	-	2,100,000	-	2,100,000
Emergia - Manizales	76,040	-	(76,040)	<u>-</u>
Eps Sanitas Tequendama	-	4,428,674	-	4,428,674
Fijar 938 - Bogota	20,969	-	(20,969)	-
Helm Bogota	-	60,889	(24,092)	36,797
ldeo-Cali	12,002,340	17,680,245	(29,682,585)	· -
ldeo - Itagüí	24,270	33,716	(57,986)	-
LG Palmira	7,461,249	16,196,915		23,658,164
Mapfre - Bogota	23,943	-	(23,943)	-
Pasaje 1060 - Bogota	8,491	-	(8,491)	-
Portafolio Davivienda	202,140	21,953	(120,274)	103,819
Torre Pacific	22,535	, -	(22,535)	-
	\$94, 71 4,524	\$52,429,753	\$(34,864,464)	\$112,279,813

Notes to Financial Statements

11. Investment Properties (Cont'd)

Below is the detail of the Investment Properties' balance per property:

1	No.	Properties	Most Recent Appraisal's Date	Jun 20)18	December 31, 2017
1 \$65,670,6	Alfa	acer – Barranquilla			2017	\$66,875,367
\$65,670,6 23 45 67 89 10 112 134 145 16 17 18 19 20 21 22 22 22 23 33 33 33 33 33 33 33 33 33	Amade Amade Andire Atlantis Avianca Bodyte Bodyte Bodyte Carvaja Cittium City u - Colsan Cittium City u - Exito E Exito E Exito F Exito F Exito F Itau - N Ideo-C Isagen LG - Y	eus - Bogota nt - Bogota s - Bogota a - Bogota ech - Armenia ech - Cali ech - Chia ech - Ibagué al - Bogota es 80.13 - Bogota - Medellin ark - Medellin - Bogota - Tenjo - Bogota itas - Bogota ita - Manizales Medellin Valledupar Belen - Medellin Cedi - Bogota agüí - Itagüí Paseo Real Poblado - Medellín Barranquilla Bogota Barranquilla Bogota Medellin Bogota	25/06/2017 20/06/2018 15/08/2017 9/02/2018 14/03/2018 29/08/2017 23/05/2018 31/05/2018 7/06/2018	23,094 157,894 28,840 39,759 3,718 10,370 44,320 33,609 18,460 74,549 47,470 15,429 6,045 43,466 121,319 49,899	5,804 ,950 ,701 ,959 ,565 ,5339 ,5752 ,7331 ,7331 ,7331 ,7331 ,7331 ,7331 ,7331 ,7331 ,7331 ,7331 ,7331 ,7331	126,046,312 19,766,872 147,849,368 144,936,880 4,110,532 8,977,759 7,129,188 2,449,865 3,798,713 109,135,298 2,148,749 38,005,931 11,236,672 92,835,195 183,554,419 113,736,476 45,998,173 22,623,202 155,059,082 28,424,614 38,207,507 3,651,937 10,406,517 41,723,275 32,730,263 18,129,406 73,000,398 26,977,235 15,148,380 80,127,843 5,936,593 35,838,949 42,686,444 118,648,832 48,979,204
2,608,201		_	04/00/0040			
38 39 40 41 42 43	Nuestr Nutres Nutres Nutres	- Bogota o Monteria a - Aguachica a - Florencia a - Monteria a - Palermo	21/06/2018 29/09/2017 9/05/2018 28/12/2017 28/03/2018 29/06/2018	12,516 67,048 16,557 40,514 18,396 44,540	3,181 7,873 1,616 5,105	12,203 ,284 47,971,830 16,235,534 18,326,137 43,489,220 20,004,765

Notes to Financial Statements

11. Investment Properties (Cont'd)

No.	Properties	Most Recent Appraisal's Date	As of June 31, 2018	As of December 31, 2017
44	Nutresa - Pasto	28/03/2018	20,339,284	32,300,340
45	Nutresa - Valledupar	29/06/2018	31,443,144	22,111,817
46	Nutresa Cartagena	9/05/2018	22,585,132	39,776,000
47	One Plaza - Medellin	13/07/2017	91,963,654	90,311,988
48	Plaza Central - Bogota	30/06/2017	770,960,062	757,110,690
49	Davivienda Portfolio	29/12/2017	444,820,789	436,842,534
50	QBE - Bogota	16/03/2018 13/10/2017	30,669,362	30,128,931
51 52	Quadratto - Tenjo Redetrans - Bucaramanga	21/07/2017	\$48,861,976 5,818,752	\$47,985,069 5,714,253
53	Redetrans - Medellin	29/06/2018	16,521,585	13,686,494
54	Redetrans - Mosquera	21/07/2017	21,630,397	21,241,938
55	Redetrans - Yumbo	21/07/2017	8,060,106	7,914,789
56	Redetrans La Estrella -	21/07/2017	21,580,717	21,193,151
	Medellin	49/07/9047	05 604 540	05 040 704
57	Seguros del Estado - Bogota	13/07/2017	25,681,518	25,218,791
58	Suppla - Bogota	22/09/2017	31,372,247	30,809,117
59	Suppla - Cali	22/09/2017	31,886,495	31,314,134
60	Torre Corpbanca - Bogota	9/05/2018	151,951,055	147,861,940
61	Forre Pacific - Bogota	13/10/2017	161,075,417	158,184,400
62	WBP- Bogota	25/08/2017	47,305,309	46,455,987
63	Xerox - Bogota	13/07/2017	38,282,125	37,594,579
64	∠⊦P - Palmĭra	15/09/2017	59,521,709	58,413,648
			4,216,097,58	4,146,088,0
	Joint Operation		9	02
	Properties			
65	Jardin Plaza - Cali	27/06/2017	165,479,519	162,420,198
66	Plaza Central - Bogota	30/06/2017	2,969,694	2,916,428
			\$4,384,546,8	\$4,311,424,
			02	708
			- 02	700

During the first semester of 2018, the Trust acquired the following properties:

Property	Activation Date	Purchase Price	Notary and Charitable Expenses	Total
Activation of				
Ongoing	29/06/2018	\$630,109	\$ -	\$630,109
constructions				
Hada and Nutresa	25/01/2018	-	112,960	112,960
Cartagena				
El Palmar plot	31/01/2018	7,250,000	127,172	7,377,172
Nuestra Montería	01/03/2018	17,329,164	310,997	17,640,161
19.294%				

Notes to Financial Statements

\$25,209,273 \$5	51,129 \$25,	760,402

Notes to Financial Statements

11.Investment Properties (Cont'd)

Investment Properties are leased to clients under lease contracts that qualify as operating leases. These contracts are usually executed for periods ranging from 1 to 30 years with a renewal option for the same period initially executed, with monthly fixed lease rates that are annually adjusted with the CPI, counted from the lease agreement's execution date.

As of the closing of June 30, 2018 and December 31, 2017, no sale of the Investment Properties was made, nor are there any restrictions or pledges on them.

As of June 30, 2018, PEI has executed binding documents that, subject to compliance with certain conditions, may result in future acquisitions of real estate, as follows:

Disbursements to be made according to binding documents in force as of to date

Future Acquisitions under Binding Documents	2018	2019	2020
Total Acquisitions of properties /year	\$19,349,000	\$454,921,000	\$453,069,000

12.Property and Equipment

The following details the property and equipment:

As of June 30, 2018	Cost	Accumulated depreciation	Book Value
Atlantis parking system	\$224,570	\$(224,570)	\$-
	616,000	(87,162)	528,838
	\$840,570	\$(311,732)	\$528,838
As of December 31, 2017	Cost	Accumulated depreciation	Book Value
As of December 31, 2017 Atlantis parking system	Cost \$224,570		
		depreciation	Value

The Trust records properties, plant, and equipment at cost.

Notes to the Financial

12. Property and Equipment (Cont'd)

The following shows the property and equipment's behavior:

Cost	As of June 30, 2018	As of December 31, 2017	
Previous balance Purchases or Acquisitions Joint Operations	\$913,744	\$330,712	
Withdrawals Joint Operations	(73,173)	583,032	
Current balance		840,571 913,744	
Accumulated depreciation Previous balance Depreciation charged to results	304,328	292,970	
Depreciation charged to results Joint Operations		5,322 7,405 6,036	
Current balance			
	\$528	3,838	
<u>-</u>		\$609,416	

The straight-line method is applied for depreciation purposes.

Machinery corresponds to the parking system that the Trust has under a leasing contract with Bancolombia S.A. For this reason, Bancolombia S.A. has this machinery insured. However, under the multi-risk insurance policy that the Trust has with Zurich, this machinery is included because it is part of the Atlantis Shopping Center.

As of the closing of June 30, 2018 and December 31, 2017, there are no restrictions or pledges on the properties and equipment.

13. Financial Obligations

The following is the detail of the financial liabilities:

Short-term financial liabilities

	As of	As of
	June 30,	December 31,
	2018	2017
Banco de Bogota S.A. (a)	\$29,836,786	\$103,083,111
Bancolombia S.A. (b)	572,175,055	515,408,194
Banco Davivienda S.A. (c)	115,088,188	74,942,099
Banco de Occidente S.A. (d)	-	26,298,848
	717,100,029	719,732,252

Notes to the Financial Statements

13. Financial liabilities (Cont'd)

	As of June 30, 2018	As of December 31, 2017
Joint Operations' short-term financial liabilities		
Banco Davivienda S.A Plaza Central (f)	1	,697,448
Total short-term financial liabilities	717,100,029	721,429,700
Long-term Financial liabilities Banco de Bogota S.A. (a)		\$154,716,342 9,344,88
Bancolombia S.A. (b)		175,781,919 233,175,02
Banco Davivienda S.A. (c)	63,408,273	24,802,965
		393,906,534 267,322,87
Joint Operations' long-term financial		9
liabilities Banco Itau - Jardin Plaza (e)		4,232,041 4,405,34
Bancolombia S.A Jardín Plaza (e)		14,987,296 13,902,93
Banco BBVA - Jardin Plaza (e) Banco de Occidente - Jardín Plaza (e) Banco Davivienda - Plaza Central (e)	939,791 494,447	1,268,160 490,000 13,406,020
— () () () () () () () () () (34,059,595 20,066,440
Total long-term financial liabilities		427,966,129 287,389,319 \$ 1,145,066,158
		\$1,008,819,019

As of June 30, 2018, and December 31, 2017, the financial liabilities are guaranteed through promissory notes.

The following is the summary of the long and short-term financial liabilities obtained as of June 30, 2018, acquired with the fundamental purpose of financing its operations:

(a) Banco de Bogota S.A.:

Notes to the Financial Statements Short-term

No. of Credit	Disbursement	Maturity Date	Interest rate	Amount of Disbursement	Payments of Principal	Balance of Principal	Payabl Interes
359909057	14/02/2018	13/08/2018	IBR TV 2,75%	\$14,400,000	\$-	\$14,400,000	\$125,04
453026653	26/02/2018	26/02/2019	ÍBR TV+ 2.78%	5,942,500		5,942,500	38,50
357482886	19/05/2017	19/11/2018	IBR + 3.50%	5,486,143		5,488,143	50,35
358302935	22/08/2017	22/02/2019	IBR (3M) + 3.5%	3.690.875	-	3.690.875	103.35
				\$29,519,518	\$-	\$29,519,518	\$317,26

13. Financial liabilities (Cont'd)

Long-term

No. of Credit	Disburs ement	Maturity Date	Interest rate	Amount of Disbursem ent	Paym ents of Princi pal	Balance of Principal	Payabl e Intere st	Balance as of June 30
359818 538	6/02/20 18	6/08/20 19	IBR TV+ 3%	\$4,781,250	\$-	\$\$4,781,25	\$50,6 60	\$4,831,9 10
359855 710	9/02/20	9/08/20 19	IBR TV+ 2.95%	8,025,000	-	8,025,000	81,78	8,106,78
359890 156	13/02/2 018	13/08/2 019	IBR TV+ 2.95%	38,575,136	-	38,575,136	344,8 36	38,919,9 72
454113 539	27/06/2 017	27/12/2 019		102,800,20	-	102,800,20	57,47 2	102,857, 677
			_	\$154,181,5 91\$-	\$-	\$154,181,5 91	\$534, 751	\$154,71 6,342

(b) Bancolombia S.A.: • Short-term

Disburs ement		Amount of			
			Princip	Principal	June 30
		ment	aı		

Notes to the Financial Statements

1260172 417	8/08/201 8/08/201 7 8		\$3,773,02 3	\$-	\$3,773,02 3	\$98,477	\$3,871,50 0
1260174 666	28/12/20 28/12/20 17 18	NASV IBR + 2.20%	100,000,0	74,072,5 52	25,927,44 8	·	25,936,84 5
1260174 661	28/12/20 28/12/20 17 18		41,070,00	-	41,070,00 0	14,881	41,084,88 1
1260174 667	28/12/20 28/12/20 17 18	2.20%	15,006,00 0	-	15,006,00 0	5,437	15,011,43 7
1260171 846	30/06/20 30/06/20 17 18	2.20% 3 NASV IBR +	64,000,00 0	-	64,000,00 0	2,110,229	66,110,22 9
1260171 847	30/06/20 30/06/20 17 18		198,000,0	-	198,000,0	6,528,522	204,528,5
-	2/01/201 2/01/201 8	IBR 2,20%	4,821,673	-	4,821,673	156,337	4,978,010
	2/01/201 2/01/201	IBR 2,20%	7,311,647	-	7,311,647	237,072	7,548,719
	20/03/20 20/03/20 18 19	IBR + 2.95%	,400,000	-	69,400,00 0	1,399,243	70,799,24
1260175 712	26/03/20 26/03/20 18 19) NASV	37,745,00	-	37,745,00	720,275	38,465,27
	2/01/201 2/01/201	IBR 2,20%	4,013,650	704,511	3,309,139	107,295	3,416,434
	11/01/20 11/01/20 18 19	IBR 2,20%	8,662,101	-	8,662,101	264,856	8,926,957
	24/01/20 24/01/20 1B 19) IBR + 3%	25,349,06 7	-	25,349,06 7	808,785	26,157,85
1260175	5/03/201 5/03/201	IBR + 2.9%	4,296,705	-	4,296,705	20,815	4,317,520
	3/11/201 3/11/201 5	DTF +	38,250,00 0	-	38,250,00 0	573,378	38,823,37
1260166 168	20/04/20 20/04/20 16 19		5,464,286	-	5,464,286	89,243	5,553,529
1260152 295	14/08/20 14/08/20 13 18	OTF + 3 2.70% T.A	4,000,000	2,000,00	2,000,000	59,412	2,059,412
1260154 666	13/02/20 13/02/20 14 19	DTF +	6,666,667	3,333,33	3,333,334	104,434	3,437,768
1260156 360	28/05/20 28/05/20 14 19	DTF +	1,710 276	570,092	1,140,184	7,360	1,147 544
			\$639,640, 095		\$658,859, 607	\$13,315,4 48	\$572 ,175,055

Notes to the Financial Statements

Long term

No. of Credit	Disbursen ent	n Maturity Date	Interest rate	Amount of Disbursem ent	nts of	Balance of Principal	Payable Interest	Balance as of June 30
12601748 86	22/01/201	822/01/20 21	IBR + 3.70% T.A.	\$42,547,70 0	\$-	\$42,547,7 00	\$1,504,1 19	\$44,051,8 19
12601674 37	27/07/201	628/07/20 19	IBR + 3.98% NASV	5,464,286	-	5,464,286	191,824	5,656,110
12601675 80	11/08/201		IBR + 4.09%NA SV	1,613,748	-	1,613,748	52,464	1,666,212
12601684 40	18/10/201	618/10/20 19	IBR + 4.77% NASV	5,464,286	-	5,464,286	97,286	5,561,572
12601696 80	3 27/01/201	727/01/20 20	IBR + 3.83% NASV	5,464,286	-	5,464,286	189,571	5,653,857
12601699 48	13/02/201			13,589,861	3,315,00	10,274,86	459,666	10,734,52
12601723 93	4/08/201	7 4/08/202	IBR + 3.2%	5,464,286	-	5,464,286	166,538	5,630,824
	11/08/201	6 11/08/20 21	IBR + 4.33% NASV	10,004,696	-	10,004,69 6	334,529	10,339,22
12601631 56	21/08/201			76,504,950	-	76,504,95	2,335,25	78,840,20
	27/02/201		IBR + 3,3% NATV	7,595 000	-	7,595,000	52,572	7,647,572
				\$173,713.0 99	3,315,00 0	\$170,398, 099	\$5,383,8 20	\$175,781, 919

Notes to the Financial Statements

13. Financial liabilities (Cont'd)

- (c) Banco Davivienda S.A.:Short-term

No. of Credit	Disburse I ment	Maturity Date	Interes t rate	Amount of Disburs ement	Paymen ts of Princip al	Balance of Principal	Payable Interest	Balance as of June 30
70004574002 84151	13/03/2011 8	13/03/20 19	CPI + 4%	\$3,677,0 19	-	\$\$3,677,0 19	\$12,680	\$3,689,6 99
70004574002 86446	6/04/20186	6/04/201 9	CPI +4% IBRTV	4,579,91 9	-	4,579,919	75,673	4,655,59 2
70004574002 86016	29/09/2012 7	2/10/201	+2.7%	48,857,0 00	-	48,857,00 0	833,953	49,690,9 53
70004574002 71489	17/10/201 ² 7	17/07/20 18	CPI + 4.46% IBR SV+	9,999,99 7	-	9,999,997	384,069	10,384,0 66
70004574002 81041	5/02/20185	5/08/201	3.05%	25,956,1 73	-	25,956,17 3	764,724	26,720,8 97
70004574002 23902	11/02/201 ²	11/02/20 19	DTF + 4,70%	5,464,28 6	-	5,464,286	207,205	\$5,671,4 91
70004574002 64963	14/08/2017 7	13/02/20 19	CPI +5.6%	13.795,0 00	-	13,795,00 0	480,490	14,275,4 90
				\$112,329 ,394	\$-	\$112,329, 394	\$2,758,7 94	\$115,08 8,188

Long term

7000457400 30/10/2 30/10/2	CPI	\$4,781,25		- \$-	\$66,378	\$4,847,6
272602 017 020	+5.2%	0		\$4,781,250	¥ ,	28
7000457400 13/03/2 13/03/2	2 CPI+	5,171,917	,	- 5,171,917	19,028	5,190,94
284128 018 021	4,5%	, ,		•	•	5
7000457400 6/04/20 6/04/20) CPI+	3,084,606		3,084,606	54,133	3,138,73
286453 18 21	4.45%	, ,		•	•	9
7000457400 12/04/2 12/04/2	2 CPI+4.4	6,056,250		- 6,056,250	98,781	6,155,03
286768 018 021	5%	, ,		•	•	1
7000457400 6/06/20 6/06/20) CPI+4.5	30,000,00	,	30,000,000	148,949	30,148,9
292006 18 21	3%	0		, ,	,	49
7000457400 8/06/20 8/06/20) CPI+4.7	13	-	13,863 332	63,849	13,928,9
292196 18 23	7%	863,332		,	•	[°] 81 [°]
		\$62,957,3	\$-	\$62 ,957	\$450,91	\$63,406,
		55		,355	6	273

(e) Joint Operations:

Long term

Notes to the Financial Statements

No. of Credit	Disburse ment	Maturit y Date	Interest rate	of	ts of	Balance of Principal	e	as of
Bancolo mbia 80100239 36	23/12/201 5	23/12/2 025	DTF+ 3.75%	\$6.468,00 0	-	\$6,468,00 0	\$(163,6 39)	6,304,36 1
	24/08/201 7	24/08/2 022	IBR+3.95 % NATV	1,666,000	-	1,666,000	29,692	1,695,69
	•	-	IBR+3.95% NATV	759,500	-	759,500	1,920	761,420
	-		IBR+3.95% NATV	478,884	-	478,884	20,170	499,054
80100262 87	-			681,710	-	681,710	8,701	690,411
80100263 01	-	-		245,000	245,000	-	3,315	3,315
80100263 47	•	-		423,360	423,360	-	88,637	88,637
	14/12/201 7		I8R+3.95% NATV	418,460	-	418,460	6,297	424,757
	-		IBR+3.95% NATV	339,080	-	339,080	14,974	354 ,054
80100264 13	•		IBR+3.7% NATV	104,456	-	104,458	17,682	122,140
_	•	-	IBR+3.74 % NATV	1,176,000	-	1,176,000	22,397	1,198,39
			IBR+3.74 % NATV	612,500	-	612,SOO	18 ,842	631,342
			IBR+3.95 % NATV	279,492	-	279,492	5,944	285,436
	23/01/201		IBR+3.95 % NATV	49,000		49,000	2,437	51,437
	-		IBR+3.95 % NATV	490,000		490,000	1,570	491,570
• •			IBR+3.95 % NATV	609,560		609,560	1,501	611,061
			IBR+3.95 % NATV	767.990		767,990	6,222	774,212
Itau Corpbanc	Ü	020	IVAIV					
a 03013699 7-00	4	30/10/2 019	DTF + 3.0%	1,594,133	797.055	797,078	2,406	799,464
	27/07/201 6		IBR + 4.98% EA	3,430,000	-	3,430,000	2,557	3.432.55 7
50296000 66640	16/10/201 6	1/12/20 19	DTF + 3.11%	1,878,170	939,478	938,692	1,099	939,791

Notes to the Financial Statements

13. Financial liabilities (Cont'd)

Long-term (Cont'd)

Occidente 1000110523	28/04/20 17	2/04/20 22	IBR +5%.	490,000	-	490,000	4,447	494,447
Davivienda S.A								
70004729003 58561	14/02/20 18	14/02/2 028	IBR+4.35	10,780,00	-	10,780,00	24,313	10,804,3
70004729003 58579	14/02/20 18	14/02/2 023	IBR+4.45 %	1,808,730	-	1,808,730	4,033	1,812,76
70004729003	_			787,792	-	787,792	1,152	788,944
63793	8	23	%	400 000 0	^	400 000 0	100 000	401000
				\$36,337.8 19	\$2,404, 893	\$33,932,9 26	126,669	\$34,059, 595

The following is the summary of the short-term financial liabilities acquired as of December 31, 2017, with the fundamental purpose of financing its operations:

Banco	de	Bogotá	S.A.:
	Banco	Banco de	Banco de Bogotá

No. of Disburse Maturity Credit ment Date	Interest rate	Amount of	ts of	of	e	as of
			Principa	Principal	Interest	December
		ement	l			31
357568008 5/26/2017	IBR + 3.	\$11,575,1	\$11,575,	\$-	26,157	\$26,157
5/26/2018	50%	60	160			
357822741 6/27/2017	IBR +	172,200,2	69,400,0	102,800,2	235,855	103,036,06
6/27/2018	2.60%	05	00	05	•	0
358143732 8/1/2017	IBR +	27,386,16	27,386,1	_	_	_
1/26/2018	3.00%	2	62			
354169491 8/11/2017	IBR +	11,000,00	11,000,0	_	_	_
2/12/2018	3.60%	0	00			
358235250 8/14/2017	IBR +	17,871,35	17,871,3	_	_	_
2/9/2018	3,90%	1	² 51			
355521428 10/7/2017	IBR +	1,138,462	1,138,46	_	_	_
4/7/2018	3.65%	, ,	2			
357184743 10/11/2017	IBR +	8,720 890	8,720,89	_	20,894	20,894
4/7/2018	3,5%	•	0		•	•
		\$249,692,	\$147,092	\$102,800.	\$282,90	\$103,083,1
		230	,025	205	6	11

a. Long term

No. of Disburse Maturit Interest Amount Paymen Balance Payabl Balance Credit ment y Date rate of ts of of e as of Disburse Princip Principal Interes December

ESTRATEGIAS INMOBILIARIAS TRUST (2012-4241) MANAGED BY t 31 3570628A5MA9/2075F16/06/2MBBANA S\$5,486,14 \$5,486,14 \$51,61 \$5,537,761 3.50% 018 3 6 8 35836296 the Finan 2/24/2017 19 3.5 3,690,875 3,690,875 116,25 3,807,127 \$9,177,01 \$-\$9,177,01 \$167,8 \$9,344.888 8 70

(b) Bancolombia S.A.:

Short-term

No. of				Amount of			•	
Credit	nt	Date	st rate	Disburseme nt		of Principa I	e Interes t	as of Decemb er 31
			IBR + 2.6%					
12601694 44	7/11/2017	1/11/201 8	NASV IBR + 3.29%	\$8,662,101	\$-	\$8,662,1 01	\$323,61 8	\$8,985,7 19
12601696 64	7/26/2017	1/26/201 8		14,209,462	14,209,4 62	-	-	-
			3.29%					
12601697 83	8/3/2017	2/3/2018		44,258,485	16,302,3 12	25,956,1 73	53,461	26,009,6 34
12601724 17	8/8/2017	8/8/2018	IBR + 2.30%	3,773,023		3,773,02	112,913	3,885,93 6

Notes to the Financial Statements

13. Financial liabilities (Cont'd)

Short-term (Cont'd)

No. of Credit	Disburse ment	Maturity Date	Interest rate	of	ts of	Balance of Principa I	Interest	
			IBR + 1.9%					
1260173 094	9/20/201	3/20/201 8	NASV IBR + 2.15%	69,400,0 00	-	69,400,0 00	1,347,52 8	70,747,5 28
1260173 185	9/26/201	3/26/201 8	NASV IBR + 2.20%	37,745,0 00	-	37,745,0 00	715,343	38,460,3 43
1260174 666	12/28/20 17	12/28/20 18	NASV IBR + 2.20%	100,000	74,072,5 52	25,927,4 48	223,114	26,150,5 62
1260174 661	12/28/20 17	12/28/20 18	NASV IBR + 2. 20%	41,070,0 00	-	41,070,0 00	21,383	41,091,3 63
1260174 667	12/28/20	12/28/20 18	NASV	15,006 ,000	-	15,006,0	7,806	15,013,8 06
	12/30/20 17		IBR + 2.55%	64,000,0	-	64,000,0	2,541,65	
	12/30/20 17	-	IBR + 2.55% DTF + 2,60%	198,000, 000	-	198,000, 000	7,863,24 0	205,863, 240
1260174 671	12/30/20 17	1/2/2019	T.A DTF + 2,60%	4,821,67 3	-	4,821,67 3	208,666	5,030,33 9
1260174 670	12/30/20 17	1/2/2019	T.A	7,311,64 7	-	,311,647	316,424	7,628,07 1
				\$608,257 ,391	\$106,584 ,326	\$501,673 ,065	\$13,735, 129	\$515,40 8,194

Long-term

Credit	ement	Date	rate	Amount of Disburse ment	ts of Princip al	of	Interest	
1260149 630	3/1/2013	3/1/2018	IBR + 3.46% DTF + 2.70%	\$50,000,0 00	\$50,000, 000	\$-	\$-	\$
1260152	8/14/201	8/14/201	T.A	4,000,000	2,000,00	2,000,00	63,214	2,063,21

ES2RATEGIAS INMO F12001544214 0/2017 F20 666 4				NAGŒD E 6,666,66 7		4 6,887,15 7
1260156 5/28/201 5/ Notes to the Financi	28/201 DTF + algstatements IBR +	2,280,368	570,092	1,710,27 6	12,344	1,722,62 0
1260169 12/30/20 1/ 362 14	3,55% /2/2018 NASV DTF + 3.41%	3,309,138	-	3,309,13 8	147,520	3,456,65 8
1260163 8/211201 8 ⁻¹ 156 5		76,504,95 0	-	76,504,9 50	2,502,84 7	79,007,7 97
1260164 1113/201 1 ⁻² 219 5		38,250,00	-	38,250,0	573,378	38,823,3 78
1260165 1/211201 1/ 083 6			-	42,547,7 01	2,030,98 0	44,578,6 81
	IBR + 4.28%		-			
1260165 2126/201 2 579 6		5,942,500	-	5,942,50 0	198,303	6,140,80
1260166 4/20/201 4 168 6		5,464,286	-	5,464,28 6	101,509	5,565,79 5
1260167 7127/201 7 437 6		5,464,286	-	5,464,28 6	216,304	5,680,59 0
4000407.0444/004.0	4.09%		-	4 040 74	E0 044	1 071 05
1260167 8111/201 8 580 6	3/11120 NASV 19 IBR + 4.33%	1,613,748	-	1,613,74	58,211	1,671,95 9
1260167 8111/201 8 581 6	3/11/20 NASV 21 IBR + 4.77%	10,004,69 6	-	10,004,6 96	370,360	10,375,0 56
1260168 10/18120 1 440 16		, ,	-	5,464,28 6	108,390	5,572 ,676
1260169 1/271201 1 680 7		5,464,286	-	5,464,28 6	213,997	5,678,28 3
1260169 2113/201 2 948 7			3,315,00	10,274,8 61	22,797	10,297,6 58
	3/4/202 IBR + 3.2%	5,464,286	-		188,415	5,652,70 1
3 - 5		\$282,031, 059	\$55,885, 092	\$226,14 5,967	\$7,029,0 59	\$233,176 ,026

Notes to the Financial Statements

13. Financial liabilities (Cont'd)

(b) Banco Davivienda S.A.:

Short-term

No. of Credit	Disburs ement	Maturity Date	Interest rate	Amount of	Paymen ts of	Balance of	Payabl e	Balance as of
	Omone	Dato	rato	_			•	Decembe r 31
70004574002 61274	6/28/201 7	12128/2 017	IBR SV+ 4%	\$76,600, 000	\$76,600, 000	\$-	\$-	\$
70004574002 61464	6/30/201 7	12/30/20 17	IBR + 4%	77,900,6 22	77,900,6 22	-	-	-
70004574002 64955	8/14/201 7	2114120 18	CPI +5.3%	14,400,0 00	-	14,400,0 00	472,73 3	14,872,73
70004574002 65036	8/15/201 7	2115/20 18	CPI +5.4%	76,612,9 00	76,612,9 00	-	-	-
70004574002 68634	9/18/201 7	3120/20 18	IBR SV+ 3.9%	14,000,0	14,000,0	-	-	-
70004574002 69905	9/29/201	3/29120 18	IBR SV + 3.5%	48,857,0 00	-	48,857,0 00	1,042,3 50	49,899,35
70004574002 71489	10/17/20 17	1117/20 18	CPI + 4.46%	10,000,0	3	9,999,99 7	170,01 9	10,170,01
70004574002 75688	11/27/20 17	5/28/201	DTF + 3.60%	6,000,00	6,000,00	-	-	-
				\$324,37 0,522	\$251,11 3,525	\$73,256, 997	\$1,685, 102	\$74,942,0 99

Long-term

No. of Credit	Disburs ement	Maturity Date	Interest rate	Amount of Disburse ment	ts of		Payable Interest	
7000457400	6/30/201	1121201	DTF +	\$3,425,92	\$3,425,9	\$-	\$-	\$-
261449	5	8	4.0%	7	27			
7000457400			DTF +	5,464,286	-	5,464,286	219,428	5,683,71
223902	6	19	4.70%					4
7003036004		_		1,030,588	1,030,58	-	-	-
635138	06	18	11,15%		8			
7000457400	8/14/201		CPI	13,795,00	-	13,795,00	468,351	14,263,3
264963	7	9	+5.6%	0		0		51
7000457400		10/30/20	CPI	4,781,250	-	4,781,250	74,650	4,855,90
272602	17	20	+5.2%					0
				\$28, 4 97,0 51	\$4,4 56,5 15	\$24,040,5 36	\$762,42 9	\$24,802, 965

(d) Banco de Occidente S.A.:

Notes to the Financial Statements
Short-term

No. of Credit	Disburse ment	Maturity Date	Interest rate	of	ts of	Balance of	Payable Interest	Balance as of
				Disburs ement	Principa I	Principal		Decembe r 31
25600247	12/21/201	12/20/20	IBR +	\$19,371,		\$-	\$-	\$-
373	6	17	3,3%	848	848			
25600250	3/30/2017			37,745,00	37,745,0	-	-	-
190		-	3.3% TV	0	00			
25600253	6/29/2017	12126/20		13,618,00	13,618,0	-	-	-
218		17	3,6%	0	00			
25600253	7/28/2017	1124/201	IBR +	25,349,06	-	25,349,06	949,781	26,298,84
971		8	3.4%	7		7		8
25600254	8/29/2017	2/23/201	IBR TV+	3,649,000	3,649,00	-	-	-
761		8	3.3%	•	Ó			
				\$99,732,9			\$949,781	\$26,298,8
				15	848	067		48

(e) Joint Operations:

a. Short-term

No. of Credit		Maturit y Date	Interest rate	of	ts of Principa I	Balance of Principal	Interest	as of Decemb er 31
7000482800	10/11/20	1/11/20	CPI+	\$1,684,2	\$-	\$1,684,20	\$13,244	\$1,697,4
003985	17	18	4.3%	04		1		48

Notes to the Financial Statements

13. Financial liabilities (Cont'd)

b. Long-term

No. of Credit	Disburs ement	Maturity Date	Interest rate	of	Payment s of Principal	of	Interest	
Bancolo mbia								
	11/23/20 12	11/23/2 017	DTF +2.70%	\$980,00	\$980,000	\$-	\$235	\$235
8010023 936			DTF + 3.75% IBR NASV +	6,468,00	-	6,468,00 0	345,771	6,813,77 1
8010025 778	7/13/201 7	7/13/20 22		563,500	-	563,500	34,957	598,457
	•	9/3/2017	IBR+2.1% NAMV IBR+3.95%	980,000	980,000	-	-	-
80100260 06	8/24/201 7		NASV	612,500	-	612,500	28,477	640,977
80100260 16	•	_	IBR+2.10 % MV IBR+3.95 %	686,000	686,000	-	-	-
80100260 47	9/5/2017	9/5/202 7	NATV IBR+3.95	1,666,00 0	-	1,666,0 00	60.031	1,726,0 31
80100260 97	9/18/201 7	9/18/20 27	% NATV IBR+3.95 %	759,500	-	759,500	21,091	780,591
80100260 92	9/18/201 7	9/18/20 22	NATV IBR+3.95 %	612,500	-	612,500	21,097	634,427
80100262 02	10/13/20 17	10/13/2 027	NATV IBR+3.95 %	478,882	478,882	-	8,856	487,738
80100262 87			NATV IBR+3.95 %	681,710	-	681,710	8,642	690,352
80100263 01	11/22/20 17	11/22/2 027	NATV IBR+3 .95%	245,000	-	245,000	-	245,000
80100263 47	12/5/201 7	12/5/20 27	NATV IBR+3.95	423,360	-	423,360		423,360
80100263	12/14/20	12/14/20	NATV	418,460	-	418,460	-	418,460

Notes to the Financial Statements 17 27 IBR+3 95%

	70	1 /	4 1	1017 13,33 /0					
8	30100263 87	12/19/20 17	12/19/20 27	NATV	\$339,080	\$-	\$339,08 0	\$-	\$339,080
8	30100264 13	12/27/20		IBR+3.7%N ATV	104,458	-	104,458	-	104,458
	Itau	17	22	7 (1 V					
(Corpbanc								
(03013699 7-00	10/31/20 14	10/30/20 19	DTF+ 3.0%	1,239,89	265,689	974,205	-	974,205
(00051645				3,430,00		3,430,00	1,138	3,431,13
_	9-00	0	1	4.98% EA	U		U		0
	BBVA 50296000 66640	10/16/20 16	12/1/201 9	DTF+3.11	1,565,27 3	312,897	1,252,37 6	15,784	1,268,16 0

00040	10	3	70	3		O		U
Occident e								
10001105	4/28/201	4/2/2022	IBR +5%.	490,000	-	490,000	-	490,000
23	7							
				\$22,744,	\$3,224.58	\$19,519,	546,909	20,066,4
				117	6	531	•	40

13. Accounts payable

The accounts payable are detailed below:

	As of June 30, 2018	As of December 31, 2017
Commissions and fees (1) Taxes (2)	\$5,001,506 8,362,728	\$7,236,283 7,865,894
Leases Suppliers (3) Adaptation and installation of offices	196,303 1,542,613	244,225 1,753,097 585,212

14. Accounts payable (Cont'd)

As of June 30, As of

ESTRATEGIAS INMOBILIARIAS TRUST (3-2-4)	241) M 20119 GED BY	December 31, 2017
FIDUCIARIA CORFICOLOMBIANA S.A. Income withholdings	197,512	1,646,975
Procurement of domestic goods and services Notes to the Financial Statements	4,686,849	11,098,055
Rétentions as guarantee (5)	12,955,705	13,250,731
Cash surplus received (6)	5,557,419	4,223,310
Miscellaneous (7)	318,293	245,364
	38,818,928	48,149,146
Joint Operations		
Commissions		330
Fees	67,890	15,762
Value Added Tax	1,453,085	1,304,209
Suppliers	1,567,823	1,620,388
Income withholdings	100,005	192,457
Retentions as guarantee	73,718	57,452
Advance payments on debts	214,942	287,449
Miscellaneous (8)	187,128	330,088
	3,664,591	3,808,135
	\$42,483,519	\$51,957,281
Total long-term accounts payable	\$12,955,705	\$-
Total short-term accounts payable	\$29,527,814	\$51,957,281

(1) Below is the detail of the accounts payable for commissions and fees:

		As of June 30, 2018	As of December 31, 2017
Trust commission		\$563,275	\$511,975
Real estate manager's commission	(*)	4,079,987	6,527,92
Jones Lang LaSalle Itda		172,244	2
Ernst & Young Audit S.A.S		104,412	
Appraisal		76,779	8,348
Advisory committee			<u>6</u> 7,08
Deloitte & Louche Ltda.			92,82 0
Other commissions Bau Arquitectos S.A.S		3,657	28,13
		3,331	1
Duque Guzman Monica		1,152	-
		\$5,001,506	\$7,236,28 3

^(*) In accordance with the Real Estate Management agreement executed between the Trust and Pei Asset Management, the Trust will pay an additional one percent (1%) Commission on the amount of the short-term financial debt and a zero-point five percent (0.5%) Commission on the amount of the long-term financial debt used by the Trust to (i) acquire a financed real estate asset; or (ii) carry out an improvement.

Notes to the Financial Statements

14. Accounts payable (Cont'd)

The Trust pays a fee for our management, equivalent to a yearly one percent (1%) of the average value of the Trust, payable within the first five (5) working days of each month.

(2) The following is the detail of the accounts payable for taxes:

	As of June 30, 2018	As of December 31, 2017
Payable Sales Tax	\$8,174,384	\$7,734,520
Industry and Commerce Tax	90,520	128,844
Others	2,492	2,530
Property Tax	95,332	_
	\$8,362 ,728	\$7,865,894

(2) The following is the detail of the Suppliers, in connection with services provided for the properties' improvements and/or renovation, the real estate's management, and outstanding balances payable by the real estate sellers under the different promise of purchase and sale agreements.

Atlantis Plaza (*)	As of June 30, 2018	As of December 31, 2017
	\$1,014,108	\$1,748,046
	528,455	_
	50	5,051
	\$1,542,613	\$1,753,097
	Atlantis Plaza (*)	Atlantis \$1,014,108 Plaza (*) 528,455 50

- (*) Corresponds to expenses from Atlantis Shopping Center, which is managed by Edificio Centro Comercial y Entretenimiento's Horizontal Property. This account payable is legalized with the setting-off of the accounts under the property's renovation mandate.
- (4) The following is the detail of the procurement of domestic goods and services:

Notarial expenses	As of June 30, As of December 31, 2018 2017
Hada Barranquilla	\$- \$ 239,991
Nutresa Cartagena	·
	6,093,822

Notes to the Financial Statements	
Total notarial expenses	\$6,3 3 3,813

As of June 30, 2018, no notarial expenses are owed and those expenses pending as of December 31, 2017, were paid during the first quarter of 2018.

Notes to the Financial Statements

14. Accounts payable (Cont'd)

(4) The following details the procurement of domestic goods and services:

	As of June 30, 2018	As of December 31,
Real Estate		2017
Redetrans la Estrella Redetrans Medellin Zona Franca del Pacifico Yumbo Quadratto Nuestro Monteria	\$969,483 2,586,366 131,000 1,000,000	\$969,483 2,548,895 131,000 1,007,894 41,051
Nutresa Cartagena	-	59,933
Edificio C26	-	5,986
Real Estate's Total Cost	4,686,849	4,764,242
Total Procurement of Domestic goods and services	\$4,686,849	\$11,098,055

(5) Corresponds to amounts retained as collateral from third parties providing services for works carried out by the Trust or amounts discounted as collateral on real estate leases or acquisitions, as follows:

	As of June 30, 2018	As of December 31, 2017
Comercial Nutresa S.A.S.	\$7,507,357	\$7,363,923
Meta Petroleum Corp Sue Colombia Alianza Fiduciaria S.A.	1,053,615 1,031,194	1,033,485 1,011,493
Hada International	336,831	· · · · -
Hernando Heredia Arquitectos Ltda.	188,563	_
Servicios de Aceptacion S.A.S.	162,780	159,670
Carrotacil de Colombia S.A.S	62,885	61,684 34,076
Accuro S.A.S El mundo a sus pies Fast Terminal Santa Marta S.A.S	34,740	31,686
Lucky Socks Company S.A.S	7,788	7,639
Accuro S.A.S Aventto Mobili	5,877	5,765
Hidratica S.A.S.	4,904	-
Fortox S.A.	3,067 1,710	3,008
Accuro S.A.S Juan Fernando Ospina Hernando Heredia Arquitectos Ltda.	2,531,098	1,677 3,513,329
•	_,,	0,010,0=0
Others	40.040	40.040
Arquitectura y Concreto S.A.S	12,810	12,810
Proyectos Montajes and Construcciones S.A	10,486	10,486
	\$12,955,705	\$13,250,731

(6) Corresponds to the transfer of the Trustors' resources in connection with Jardin Plaza

Notes to the Financial Statements

Shopping Center and Nuestro Montería Shopping Center Trusts, equivalent to the cash surpluses, with the board of directors' prior authorization, pursuant to clause 99 of amendment number 13 to the Trust Agreement and clause 7 of annex 4 to the Trust Agreement, as follows:

Notes to the Financial Statements

14. Accounts payable (Cont'd)

	As of June 30, 2018	As of December 31, 2017
Jardin Plaza 2101 Trust	\$4,116,000	\$4,223,310
Nuestro Monteria Operation Trust	1,441,419	-
	\$5,557,419	\$4,223,310

- (7) Corresponds to outstanding balances payable for Central Plaza's operation mandate until October 2016
- (8) Corresponds to outstanding balances payable according to certificates received under the mandate contracts for Plaza Central and Jardin Plaza's Joint Operations.

15. Deferred income

The following details the deferred income:

	As of June 30, 2018	As of December 31,
		2017
Siemens S.A. (1)	\$17,250,000	\$18,750,000
Others	156,899	135,571
ATC Sitios De Colombia S.A.S.	87,334	82,321
Investments Rmr 26 S.A.S.	01,001	454,826
Itaú Corpbanca Colombia S.A	334,120	101,020
Avaya Communication de Colombia S.A	65,130	65,130
7. Waya Gommaniaation do Golombia G.7.	17,893,483	19,487,848
Joint Operation		
Plaza Central	658	
Jardin Plaza	397,356	237,750
City U	19,328	201,100
· ·	· ·	-
Ideo Cali	15,762	<u>-</u>
	433,104	237,750
	18,326,587	19,725,598
	(4,076,587)	(3,975,598)
	\$14,250,000	\$15,750,000

(Less) current portion

(1) Corresponds to Siemens S.A.'s deferred income for \$ 30,000,000, which is amortized in fixed monthly installments of \$250,000 during 10 years, according to the lease executed on March 31, 2014.

Notes to the Financial Statements

The following is the long-term deferred income's maturity:

From 1 to 5 years Over 5 years

Deferred income's maturity (Siemens) \$ 15,000,000 \$ 2,250,000

16. Special Equity

In accordance with the Trust Agreement, the equity securities are denominated in Colombian legal tender and will be traded in the secondary market. These securities are fungible, so each investor has exactly the same rights, regardless of the tranche under which the securities were issued.

Issuance and payment of the principal are recorded in the equity at the securities par value and the profits are calculated considering the returns of the period and the contributions as securities on the value of the outstanding security; i.e., their profitability is not guaranteed.

As of June 30, 2018, and December 31, 2017, the Trust's securities are:

	As of June 30, 2018	As of December 31,
No. of units	\$353,649	
Unit's value	\$9,977.52	\$9,909.55
Below we detail the components of the trust:		
Contributions in cash (1)	1,000	1,000
Contributions par value (2) Contributions placement premium (3) Accumulated results process (AFRS) (4) Results prior years (5) Profits for the year	606,190,652 1,763,973,270 282,813,857 755,280,063 120,280,609	702,436,581 1,763,973,270 282,813,857 626,752,872 128,527,191

- (1) Corresponds to the amount delivered by the trustor on the Trust Agreement's execution date.
- (2) Corresponds to the equity securities par value's balance for the ten (10) issues made.

Notes to the Financial Statements

- (3) Corresponds to the premium resulting from the securities higher sale value compared to their par value for the ten (10) issues made as of to date.
- (4) Corresponds to the adjustment resulting from the convergence process to AFRS. (5) Corresponds to the amount of those earnings not distributed to investors, whose main component is the assets' appreciation.

Notes to the Financial Statements

16. Special Equity (Cont'd)

Below is the detail of the variation of the securities' par value:

	As of June 30, 2018	As of December 31, 2017
	\$2,466,410,	\$1,910,343,8
Initial balance of securitization's capital Restitution of contributions	851 (96,245,929	32 (50,931,746)
Issuance costs X tranche	-	(19,480,855)
Addition securitization - par value	-	134,077,955
Addition securitization - placement premium	<u>-</u>	492,401,665
Total	\$2,370,164,	\$2,466,410,8

17. Revenue from the Properties' Use

The following details the revenue from the properties' use:

	For the Period Between January 1 to	For the Period Between July 1 to December 31,
Leases (1)	\$132,431,413	\$123,655,470
Monthly concession (2)	7,388,263	7,308,693
Non-occupancy risk hedging (3)	2.588.041	3.803.498
Expenses common fund Ideo Itaquí (4)	1,843,758	1,785,125
Management	1.650.563	1.737.283
Revenue from Accounts in Participation	1,411,219	952,634
Marketing	188,184	186,211
	147,501,441	139.428.914
Joint Operation		
Monthly concession	14,369,720	12,799,766
Leases	9.551.034	7.877.504
College accommodations	2,476,779	2,096,983
Management	1.718.110	1.614.626
Visitors parking	1,404,685	1,511,864
Variable consideration (6)	1,294,599	322,815
Revenue from Accounts in Participation Incentives (7)	(317,240)	182.064 1.738.229
moentives (1)	30,497,687	28,143,851
	\$177,999,128	\$167,572,765

Notes to the Financial Statements

17. Revenue from the Properties' Use (Cont'd)

- (1) Corresponds to revenue from the lease fees monthly invoiced by the Trust for the offices, premises, warehouses, parking and advertisement spaces at the shopping centers in the different properties owned by the Trust. The increase is shown due to the CPI's adjustment on several contracts plus the new contracts for the acquisitions made in December 2017 of the Hada and C-26 real estate.
- (2) Corresponds to the consideration that the tenant pays as rent under the mandate contracts entered into with Accuro S.A.S., formerly (Terranum Administración S.A.S.), in connection with the Atlantis and Ideo Itagüí Shopping Centers.
- (3) Below is the breakdown of the income from the non-occupancy risk coverage:

	For the Period Between	For the Period Between July 1 to
Itaú Fiduciaria S.A	\$1,479,751	\$1,566,018
Hernando Heredia Arquitectos Ltda. Universa Inversiones Inmobiliaria Alianza Fiduciaria S.A. Inversiones Campoamalia S.A	881.772 202.580 23,938	946.007 - 712.130 301.568
Prabvc Ingenieros S.A.S	-	277,775
	<u>\$2.588.041</u>	\$3.803.498

- (4) Corresponds to charges to tenants for general expenses of the property.
- (5) Corresponds to the revenue on variable sales of the properties with Bodytech "interest in gyms".
- (6) Corresponds to the revenue on variable sales at the Jardín Plaza Shopping Center in the city of Cali.
- (7) Corresponds to incentives under business agreements in grace periods or work contributions for the renovation of premises. As of June 30, 2018, they are recorded as a lower value of the amortized income in the contracts' term and, as of December 31, 2017, the income not recorded in this connection was accrued.

18. Income from Appreciation of Investment Properties

The following is the detail of the investment properties' appreciation:

For the Period	For the Period
Between	Between July
January 1 to	1 to December
June 30, 2018	31, 2017

Notes to the Financial Statements

19. Other revenues

The following is the detail of other revenues:

	For the Period Between January 1 to	For the Period Between July 1 to December
Reimbursable income	\$958,745	\$730,703
Parking Other revenue Fines	780,971 1,298,806 335,532	757.985 174.407 —
Default interest Restitution provisions accounts receivable Commercial discount on the purchase of	231,489 112,253	476,909 285,051 426,965
Joint Operation	3.717.796	2.852.020
Expenses common fund (1) Others (2)	3,929,789 1,663,414	3,409,291 1,487,900
Commercial Default interest	1.024.299 35.043	1.163.298 11,312
	6,652,545 \$10,370,341	6,071,801 8,923,821

- (1) Corresponds to charges to tenants for general expenses of the properties.
- (2) Corresponds to revenue from debris collection, the asset management unit, collection of public services, recyclable material.

20. Proceeds from Interest

The following is a breakdown of proceeds from financial yields:

	For the Period Between January 1	For the Period Between July 1 to
Yields fiduciary mandate with a trust company (1) Yields fiduciary mandate with a trust company in Interest bank accounts Interest bank accounts in Joint Operations Bonds	\$595,894 92,436 13,657 851 — \$702,838	\$680,894 121,858 9,472 922 984 814,130

⁽¹⁾ Below we detail the amount of the yields under the fiduciary mandates with trust companies:

Notes to the Financial Statements

20. Revenue from Interest (Cont'd)

	Between January 1 to	Between July 1 to December
Collective investment fund Valor Plus	\$453,489	\$570,592
Fiduciaria Bogota S.A.	118,630	60,661
Collective investment fund Multiescala	22.217	28.494
Collective investment fund Occirenta	1.428	10.611
Collective investment fund Fiduciaria de	-	8.480
Collective investment fund Fiducuenta	130	2.056
	<u>\$595.894</u>	\$680.894

21. Expenses From Interest

The following details the expenses for interest:

	For the Period <u>Between</u>	For the Period Between July 1 to December
Bancolombia S.A. Banco de Bogotá S.A. Davivienda Interest liabilities under Joint Operations Banco de Occidente S.A. Banco GNB Sudameris S.A.	\$22,859,780 5,184,211 3,558,118 1,244,908 146,120	\$28,563,560 10,709,329 12,688,891 1,281,596 3,259,362 2,536
	32.993.137	\$56.505.274

22. Expenses from Fees

The following details the expenses from fees:

	Between January 1 to	Between July 1 to December
Pei Asset Management S.A.S. (1)	\$23,056,792	\$23,341,096
Trust fee Lease fee Commissions and other services Investors' representation commission Banking services fee	3.330.435 410.300 232,469 23,437 5,288	2.965.622 71.683 400.661 22,132 5,341
	27,058,721	26,806,535

For the Period For the Period

Notes to the Financial Statements

22. Expenses from Fees (Cont'd)

	For the Period	For the Period
	Between January 1	Between July 1 to
	to June 30, 2018	December 31, 2017
Other fees	148,666	4,582
Trust Fee	111.078	98.766
Banking services fee	<u>5,281</u>	
	<u>265,025</u>	103,348
	<u>\$27,323,746</u>	\$26,909,883

(1) Corresponds to the long-term, short-term, and assets management fee under the real estate management contract's provisions, mentioned in the accounts payable statement. The structuring commission on the new acquisitions was liquidated during the first semester of 2018 and the expense was directly recorded, not as an advance, as it had previously been.

23. Other Expenses

The following is a detail of the other expenses:

	For the Period Between January 1 to June 30	For the Period Between July 1 to December 31
Operators management	\$5,303,892	\$5,280,740
Impairment accounts receivable Settlement contract	1,960,938 1,759,529	2.059.593
Insurance	1,007,648	1,014,000
Administration installment	536,289	490,791
Maintenance and repair	400.136	1.919.177
Public utilities	391,181	399,520
Co-investments operational expenses Advertising and publicity Other operational expenses Parking Marketing Travel expenses Pre-operational Expenses Ideo Cali Contributions and enrollments	357,850 315,299 247,290 201,142 195,257 107,541	91,217 256,131 272,481 230,544 80,617 278,422 211,847
Depreciations	40 702 002	5.322
	12,783,992	12,590,402

Notes to the Financial Statements

Other Expenses (Cont'd)

	For the Period Between January 1 to	For the Period Between July 1 to December
Joint Operation		
Management	4,040,750	3,796,390
General services	3,384,041	4,077,311
Public utilities	1,284,460	1,346,366
Maintenance and repair	979.997	2.880.665
Condonations accounts receivable	341,208	-
Other operational expenses	883,349	591,730
Rental green areas	776.967	746.438
Surveillance	696,162	597,226
Marketing	455,472	693,384
Impairment accounts receivable	415.067	434.524
Cleaning	301,079	304,034
Insurance	271,966	255,429
Bad Debt Employee benefits	186.973 181,331	- 401,009
Proportional VAT expense	142,703	180,494
Depreciation	7,405	6.035
Depreciation	14,348,930	16,311,035
	\$27,132,922	\$28,901,437

24. Tax Expenses

The following details the tax expenses:

	Between	For the Period Between July
	January 1 to	1 to December
Property tax (a)	\$18,977,621	\$1,822,911
Tax on financial transactions (TFT) (b) Industry and commerce Surcharge and others	999.291 354.873 1.097	3.413.334 390.786
Joint Operation	20,332,882	5,627,031
Property tax (a)	4,768,284 149.548	176 461
Tax on financial transactions (TFT)		
	4,917,832	176,461
	25,250,714	5,803 492

Notes to the Financial Statements

24. Tax Expenses (Cont'd)

The following is the detail per municipality:

	For the Period Between January 1 to June 30,	For the Period Between July 1 to
Aguachica	\$4,622	\$-
Armenia	16,723	_
Barranguilla	114,767	6,116
Bogotá	12,662,415	181,924
Bucaramanga	33.529	-
Cali	257,769	22,805
Cartagena	118,739	-
Chía	19,910	-
Copacabana	3.716	2.136
Cúcuta	77,551	-
Dos Quebradas	7.436	(20.015)
Florencia	4,290	-
Girardot	14,923	-
Ibagué	37,751	-
ltaq <u>ü</u> í	470.548	264.658
La Estrella	6.232	-
Manizales	7,615	4,666
Medellín	3,856,502	1,594,868
Montería	86	43
Mosquera	42,585	-
Neiva	6.112	-
Palermo	3.598	-
Palmira	109,345	4,082
Pasto	14,167	159
Pereira	97,857	(29,049)
Tenio	528,478	(000,400)
Valledupar	59,735	(209.482)
Villavicencio	7,165	-
Yumbo	393,452	<u>-</u>
-	\$18,977,621	\$1,822,911

The annual property tax is paid and recorded in the expenses in the first semester of 2018. During the second semester, the property tax is accrued and paid monthly, bimonthly, or quarterly.

(b) The tax on financial transactions is accrued on payments made during the trust's operation. The decrease appears because, as of December 31, 2017, financial liabilities on significant amounts were paid, generating a greater FTT expense.

Notes to the Financial Statements

26. Fees Expenses

The following is the detail of the expenses for fees:

	For the Period Between January 1 to June 30, 2018	For the Period Between July 1 to
Specialized fees	716,918	577,755
Appraisals commercial Other fees	366.123 278.526	363.525 468,734
Advisory Committee Statutory Auditor	125,438 63,395	239,444 81,921
Joint Operation	1.550.400	1.731.379
Fees	1,009,844	1,276,065
Specialized fees Other fees	738.311 154,316	638.024 32,473
	\$3,452,871	\$3,677,941

26. Related Parties

The related parties' balances as of June 30, 2018 and December 31, 2017, are included in the following accounts:

Trustor

The trustor of the Trust is Inversiones y Estrategias Corporativas S.A.S., who contributed one million Colombian pesos to the Trust. Under the regulations governing it, Inversiones y Estrategias Corporativas S.A.S. is not liable for the results of the transaction originating from the Trust's constitution. Therefore, Inversiones y Estrategias Corporativas S.A.S. is not liable to the Trustee's Investors.

The following table details the Trustor's contributions:

	As of June 30,	As of December
	2018	31, 2017
Trustor's contributions	\$1,000	\$1,000

The Trust records no further transaction with this entity, other than the initial contribution.

Notes to the Financial Statements

26. Related Parties (Cont'd)

Pei Asset Management S.A.S – Real Estate Manager

The Trust, through a real estate management services business offer dated January 24, 2007, accepted PEI Asset Management S.A.S as the Trust's Real Estate Manager. Its main functions are:

Under the Real Estate Management Agreement, it is responsible for fulfilling the Manager's functions and pursuant to article 5.6.3.1.1 of Decree 2555, it is the entity in charge of the conservation, custody, and management of the assets subject to the securitization, as well as the collection and transfer to the Management Agent of the revenues from the assets.

Below are the balances existing with third party Pei Asset Management:

	As of June 30, 2018	As of December 31,
Pei Asset Management S.A.S.		
Accounts receivable – advance	\$19,672,413	\$19,672,413
Accounts payable - fees	4,079,987	6,527,922
Issuance costs	54,867,688	54,867,688
Management expenses	\$23,056,792	\$23,341,096

Advisory Committee

The Trust has contractually established an advisory committee that decides on the permitted investments, the issuance program, the purchase and sale of real estate assets, and the Trust's financial indebtedness within the Trust Agreement's guidelines.

On the closing of June 30, 2018 and December 31, 2017, the fees paid to the members of the advisory committee were the following:

	For the Period Between January 1 to June 30, 2018	For the Period Between July 1 to December 31, 2017
Advisory Committee's fees	\$125,438	\$239,444

Notes to the Financial Statements

Notes to the Financial Statements

27. Contingencies

As of last April, Company Redetrans has failed to comply with its contractual obligation to pay the rent of the real estate under lease owned by Estrategias Inmobiliarias Trust (PEI). In view of the above, PEI has initiated legal proceedings for the restitution of the property and the debt's management to recover the debt. The amounts compromised by this breach, for the month of June, amount to \$560,991.

28. Commitments

The total future minimum payments under the operating lease agreements executed on the cut-off dates are the following:

Income	2018	2017
< 1 year	\$329,163,968	\$346,459,504
1< vears <5 > 5 years	1.045.147.642 1.392.292.145	1.108.519.05 1.330.321.13
Total	\$ 2,766,603,755	\$2,785,299,6

29. Subsequent Events

There are no further events between June 30, 2018 and the date of the Statutory Auditor's opinion.

30. Approval of Financial Statements

On July 23, 2018, the management approved the financial statements' submission to the Financial Superintendency of Colombia (SFC), with cut-off date June 30, 2018,.

Financial Statements' Certification

The undersigned Legal Representative and Public Accountant under whose responsibility the financial statements were prepared, certify:

That in order to submit the financial position statement as of June 30, 2018 and December 31, 2017, and the comprehensive income statement, changes in equity statement, and cash flows statements for the semesters ended on those dates, according to the rules made available to investors and third parties, the assertions contained therein were previously verified and the figures faithfully taken from the books.

[Illegible signature]
José Andrés Gómez Alfonso
Legal Representative

[Illegible signature]
Johanna Patricia Alomia Aguirre
Public Accountant
Professional License 117717 - T