# Monthly report - January 2020





















- LTM

oct-19

nov-19

dec-19

COP 10.802.657 4.447 NAV Equity investors



<sup>1</sup> Assets Under Management <sup>2</sup> Gross Leasable Area (Square meters) <sup>3</sup> % AUMs



COP 43,297 MM Monthly income

January

13.47% 11.70%

9.84% 9.17%

7.77%

January

104.2%

102.1%

100.0%

99.1%

Average LTM

103.9% 101.5%

100.0%

98.5%

jan-20

jan-20

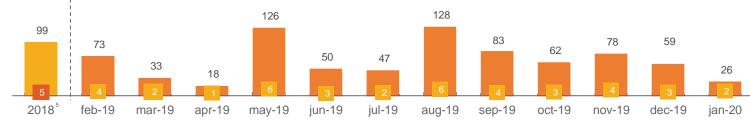
#### Liquidity 2018 LTM



3 years

<sup>5</sup> 2018 value refers to the year end

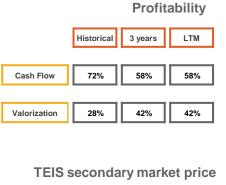
## ■ ADTV (COP thousands of millions) ■ Traded volume (COP thousands of millions) 126 128

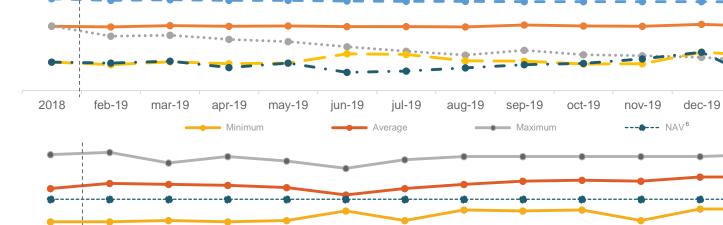


· · · · 3 years

aug-19

jul-19





jun-19

may-19



feb-19

mar-19

2018

Since beginning

# Monthly report - January 2020



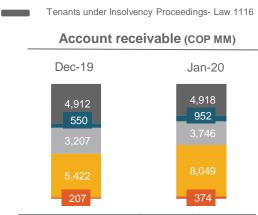


## January 2020

- Two acquisitions were formalized in January: a 33.6% stake in Atrio's north tower. This corporate asset's construction ended in 2019 and Atrio became part of the portfolio under a guaranteed income scheme. Additionally, Plaza Central shopping center's complete acquisition was consolidated.
- The portfolio's economic vacancy increased as a result of the incorporation of corporate and commercial assets to the portfolio, whose available leasable area increased. Under our ongoing commercial management, we forecast an increase in the occupancy rate during the first half of 2020.
- The Year To Date profitability is affected by the acquisitions made during the month.
- 23% of the contracts will expire during the year, 21% of which belong to the commercial category; historically, however, 94% of the contracts in connection with these types of assets have continued.
- The volume traded and the average daily traded volume (ADTV) during January, decreased as a result of the inherent seasonality of this month and the low number of transactions therein.

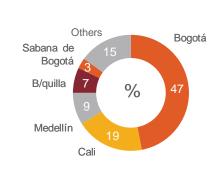
### **INDICATORS**



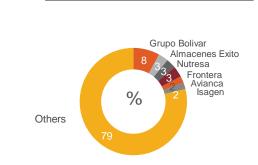


	Dec-19	Jan-20
Account receivable days (gross)	9	12
Account receivable days (net)	1	3

## **Diversification by city**



### **Diversification by tenant**



### Diversification by asset type



## **Data sheet TEIS**



09/04/2019

"G-aaa"

#### **ISSUER'S INFORMATION**

President
Investor Relations
Manager

Jairo Corrales

Jimena Maya

#### **ASSET MANAGEMENT INFORMATION**

Name	Pei Asset Management SAS
Address	Calle 80 # 11-42 Piso 10
City	Bogotá
Contact	Ana María Bernal
Telephone	(57-1) 744 8999

#### **MANAGEMENT AGENT**

Name	Fiduciaria Corficolombiana S.A.
Contact	Edwin Diaz
Title	Pei's Business Unit Manager
Telephone	(57-1) 3538795 Ext 6301
Contact	Johanna Patricia Alomía
Title	Accounting and Tax Manager
Telephone	(57-1) 3538795 Ext 2031

#### INVESTORS REPRESENTATIVE

INVESTORS REFREDENTATIVE	
Name	Fiduciaria Colmena S.A.
Contact	Luz María Alvarez
Title	President
Telephone	(57-1) 2105040
Contact	Claudia Pérez
Title	Operations Manager
Telephone	(57-1) 2105040 Ext 221

**SECURITIES RATING** 

**ISSUANCE PROGRAM** 

**AGENCY** 

**RATING** 

**BRC STANDARD** 

& POOR'S

"i-AAA"

- 1. International Securities Identification Numbering System
- 2. Distributable Cash Flow

#### **ISSUE'S INFORMATION** TYPE OF SECURITY Estrategias Inmobiliarias Equity Securities "TEIS" - Fungible, regardless of the tranche under which they are issued ISIN CODE1 COV34PT00013 **TERM** 99 years as of February 2, 2006, extendable. PROGRAM'S AUTHORIZED COP 5,000,000,000,000.oo - COP 5 billones de pesos **AMOUNT** AMOUNT ISSUED AS OF TO LATEST ISSUANCE COP 3,716,684,160,000.00 25/June/2019 DATE DATE **CIRCULATION CURRENCY** Colombian pesos Registration **RULES NUMBER OF SECURITIES** 431,422 Securities **OUTSTANDING** Investors appearing as TEIS titleholders in the account entry registry managed by DECEVAL on the publication date of a new tranche's offer notice, are entitled to preemptively subscribe TEIS from such new tranche in the same **PREEMPTION RIGHT** proportion of their TEIS in the total number of TEIS outstanding on such date. **RECIPIENTS** General public, including pension and "cesantías" funds **PAYMENT MODALITY Upon Maturity** DCF<sup>2</sup> PAYMENT Twice a year (February and **AMORTIZATION OF CAPITAL** NO **PERIODICITY** August)

Standard & Poor's

LATEST REPORT

**EFFICIENCY RATING** 

**PORTFOLIO MANAGEMENT** 

**DATE**